

Professional Remodeler

NAVIGATION MENU

2014 Market Leaders

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Professional Remodeler's list of the leading remodelers in the top markets in the U.S.

PR Staff

April 28, 2014



This year's Market Leaders are very optimistic about reaching their revenue goals in 2014. Slightly over 90 percent of the firms on this year's Market Leaders list are projecting growth for 2014.

The momentum propelling the surging remodeling industry is not expected to significantly slow down anytime soon, according to remodeling professionals who submitted their 2013 revenue numbers and 2014 revenue projections to the Professional Remodeler Market Leaders program.

Continuing the trend toward positive growth, nearly all of the remodelers who submitted an application for the Market Leaders program reported a better 2013 than 2012 in terms of profit margins. Even more encouraging, most of the remodelers expect sales margins to remain positive for the first half of 2014.

Professional Remodeler's annual Market Leaders list, which identifies the top remodelers in the major markets in the nation, was compiled through a combination of research by Professional Remodeler staff, publicly available data, and information provided by the remodeling firms.

Profit margin increasing

The median 2013 installed volume continues to build on the last three years of positive revenues indicated by remodeling firms.

Eighty-seven percent of this year's Market Leaders increased their revenue in 2013 compared with 2012. In 2012, 64 percent of the Market Leaders increased their revenue compared with 2011. In 2011, 51 percent of Market Leaders indicated revenue gains over 2010.

This year's Market Leaders are very optimistic about reaching their revenue goals in 2014. Slightly over 90 percent of the firms on this year's Market Leaders



One of Professional Remodeler's 2014 Market Leaders, F.H. Perry (also featured on the cover of this month's issue), is at the forefront of the market recovery.

In 2013, the Hopkinton, Mass.-based full-service remodeler generated close to \$21 million in sales from

Blogs



Study Profiles NARI Members

By: [Tim Gregorski](#)

For the past three years, the [National Association of the Remodeling Industry](#) has conducted a member profile study.

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list are projecting growth for 2014.

How do we select the Market Leaders? Only firms that operate in one region are eligible for the Market Leaders list—large, national firms are not eligible.

America’s Top Remodeler’s, our national list covering the entire country, will be published in the November issue of Professional Remodeler. PR

136 projects (Note: \$5 million of their revenue was from the construction of a new home and spread between 2012 and 2013).

According to F.H. Perry partners Allison Iantosca and Bill Cosman, the firm expects to generate approximately \$23 million in revenue from 170-plus projects in 2014.

2014 MARKET LEADERS

Contractor	Service	Location	'13 Revenue
ATLANTA			
Exovations	Exterior Remodel	Cumming, Ga.	\$10,588,040
Bowles Construction Inc.	Insurance Restoration	Augusta, Ga.	\$4,420,263
Renewel Design-Build	Design/Build	Decatur, Ga.	\$4,182,000
Cruickshank Inc.	Full Service	Atlanta, Ga.	\$3,298,602
Direct Build	Design/Build	Alpharetta, Ga.	\$1,600,000
BOSTON			
F.H. Perry Builder	Full Service	Hopkinton, Mass.	\$20,938,057
Platt Builders	Ful Service	Groton, Mass.	\$5,512,000
Capizzi Home Improvement	Full Service	Cotuit, Mass.	\$4,586,057
Feinmann Inc.	Design/Build	Lexington, Mass.	\$3,858,000
Design/Build Adams & Beasley Associates	Full Service	Carlisle, Mass.	\$3,673,345
The Remodeling Co.	Full Service	Beverly, Mass.	\$3,453,456
The Sullivan Co.	Full Service	Newton, Mass.	\$2,606,000
CHICAGO			
Airoom Companies	Design/Build	Lincolnwood, Ill.	\$35,000,000
Normandy Remodeling	Design/Build	Hinsdale, Ill.	\$21,532,734
J.C. Restoration	Insurance Restoration	Rolling Meadows, Ill.	\$18,500,000
Orren Pickell Remodeling Group	Design/Build	Lake Bluff, Ill.	\$14,600,000
Elite Remodeling	Full Service	Rolling Meadows, Ill.	\$11,500,000
Champion Roofing	Exterior Remodel	Bensenville, Ill.	\$5,700,000
Synergy Builders	Design/Build	West Chicago, Ill.	\$4636,307
DALLAS			
Statewide Remodeling	Full Service	DFW Airport, Texas	\$38,962,000
DFW Improved	Full Service	Frisco, Texas	\$10,400,000
Dallas Renovation Group	Full Service	Plano, Texas	\$8,455,876
Brennan Enterprises	Exterior Remodel	Arlington, Texas	\$6,838,295
Elite Remodeling	Full Service	Frisco, Texas	\$2,300,000
DENVER			
High Craft Builders	Design/Build	Fort Collins, Colo.	\$5,299,444
Old Greenwich Builders	Full Service	Denver, Colo.	\$4,972,380
Delta Disaster Services	Insurance Restoration	Arvada, Colo.	\$4,892,935
Associates in Building & Design	Design/Build	Fort Collins, Colo.	\$2,535,908
DETROIT			
1.800.HANSONS	Exterior Remodel	Troy, Mich.	\$53,715,160
C&L Ward	Exterior Remodel	Davison, Mich.	\$15,498,000
Father & Son Construction	Full Service	Troy, Mich.	\$4,265,387
HWC-Home Works Corp.	Kitchen/Bath	Wyoming, Mich.	\$3,570,058
Kopke Remodeling & Design	Full Service	Sterling	\$2,048,429

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INSIDE Show Village 2014 - Episode 1

This year we take a look at Show Village at the International Builders Show from the builders perspective and what they take away from this event every year.

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		Heights, Mich.	
<u>HOUSTON</u>			
R.K. Younger Inc., dba Living Improvements	Full Service	Stafford, Texas	\$2,189,384
Greymark Construction Co.	Design/Build	Houston, Texas	\$2,147,477
<u>KANSAS CITY</u>			
ReTouch Design-Build-Renovate	Design/Build	Overland Park, Kan.	\$2,100,000
TBE Construction Group	Full Service	Olatha, Kan.	\$1,950,005
All-Weather WIndows, Doors & Siding	Exterior Remodel	Mission, Kan.	\$1,800,000
Total Home Remodeling	Full Service	Lenexa, Kan.	\$1,234,569
<u>LOS ANGELES</u>			
Reborn Cabinets	Kitchen/Bath	Anaheim, Calif.	\$16,818,507
SeaPointe Construction	Design/Build	Irvine, Calif.	\$5,607,900
One Week Bath	Kitchen/Bath	Van Nuys, Calif.	\$5,097,000
Custom Design & Construction	Design/Build	El Segundo, Calif.	\$4,287,957
Cynthia Bennett & Associates	Design/Build	South Pasadena, Calif.	\$3,850,143
Newday Development	Full Service	Sherman Oaks, Calif.	\$1,975,200
Burgin Construction	Design/Build	Santa Ana, Calif.	\$1,620,000
<u>MINNEAPOLIS/ST. PAUL</u>			
Budget Exteriors	Exterior Remodel	Bloomington, Minn.	\$5,136,383
Castle Building & Remodeling	Design/Build	Minneapolis, Minn.	\$4,613,974
College City Design Build	Design/Build	Bloomington, Minn.	\$3,911,844
Murphy Brothers Designers & Remodelers	Design/Build	Blaine, Minn.	\$2,898,242
<u>NEW YORK/NEW JERSEY</u>			
Alure Home Improvements	Full Service	Plainview, N.Y.	\$42,280,174
Silverlining Interiors	Full Service	New York City, N.Y.	\$42,000,000
Nationwide Window & Siding	Full Service	Clifton, N.J.	\$17,045,708
Rusk Renovations	Full Service	New York City, N.Y.	\$15,000,000
Monmouth Custom Builders	Full Service	Deal, N.J.	\$8,288,210
Karp Associates	Full Service	New York, N.Y.	\$8,160,000
Tim White Home Improvement	Full Service	Massapequa, N.Y.	\$7,575,000
<u>ORLANDO/TAMPA</u>			
CDS Contractors Inc.	Full Service	Orlando, Fla.	\$8,500,000
NuDesign Builders Inc.	Design/Build	Maitland, Fla.	\$2,970,000
TriplePoint Design Build	Design/Build	St. Petersburg, Fla.	\$1,836,425
<u>PHILADELPHIA</u>			
Power Home Remodeling Group	Exterior Remodel	Chester, Pa.	\$245,000,000
Castle Windows	Exterior Remodel	Mount Laurel, N.J.	\$55,986,242
Gardner/Fox Associates	Design/Build	Bryan Mawr, Pa.	\$15,200,000
Ambassador Home Improvements, dba Renewal by Anderson of Central, Pa.	Exterior Remodel	Mechanicsburg, Pa.	\$14,070,737
Cipriani Remodeling Solutions	Full Service	Woodbury, N.J.	\$3,481,000
A.B.E. Doors & Windows	Exterior Remodel	Allentown, Pa.	\$2,869,939
<u>PHOENIX</u>			
Kowalski Construction Inc.	Insurance Restoration	Phoenix, Ariz.	\$6,543,240
Legacy Design Build Remodeling	Full Service	Scottsdale, Ariz.	\$3,552,281
<u>PORTLAND</u>			
Neil Kelly Co.	Full Service	Portland, Ore.	\$24,546,566
A Cut Above Exteriors	Exterior Remodel	Portland, Ore.	\$7,400,000
Olson & Jones Construction	Full Service	Portland, Ore.	\$4,100,000
Metke Remodeling & Woodworking	Full Service	Lake Oswego, Ore.	\$2,600,000
Lifetime Remodeling Systems	Exterior	Portland, Ore.	\$1,900,000

SALT LAKE CITY			
Jackson & LeRoy Remodeling	Full Service	Salt Lake City, Utah	\$12,393,531
Ironwood Custom Builders	Design/Build	Salt Lake City, Utah	\$2,268,075
SAN DIEGO			
Marrokal Design & Remodeling	Design/Build	San Diego, Calif.	\$11,112,514
Jackson Design & Remodeling	Design/Build	San Diego, Calif.	\$10,026,000
Lars Remodeling & Design	Design/Build	La Mesa, Calif.	\$7,836,347
Remodel Works	Design/Build	Poway, Calif.	\$6,140,000
SAN FRANCISCO			
McCutcheon Construction	Full Service	Berkeley, Calif.	\$12,416,000
Jeff King & Co.	Full Service	San Francisco, Calif.	\$10,800,000
Harrell Remodeling Inc.	Design/Build	Mountain View, Calif.	\$10,026,060
Five Star Restoration & Construction Inc.	Insurance Restoration	Gold River, Calif.	\$3,741,115
SEATTLE			
Chermak Construction	Full Service	Edmonds, Wash.	\$5,313,534
Powell Custom Home & Renovations	Full Service	Des Moines, Wash.	\$4,784,592
Ventana Construction	Full Service	Seattle, Wash.	\$1,789,000
ST. LOUIS			
Mosby Building Arts	Full Service	St. Louis, Mo.	\$10,313,219
WASHINGTON D.C.			
Thompson Creek Window	Exterior Remodel	Lanham, Md.	\$56,504,041
Case Design/Remodeling	Full Service	Bethesda, Md.	\$25,988,496
UIP General Contracting	Commercial	Washington, D.C.	\$21,000,000
BOWA	Design/Build	McLean, Va.	\$19,624,000
Gutter Helmet Systems	Exterior Remodel	Millersville, Md.	\$14,882,122
Sun Design Remodeling Specialists	Design/Build	Burke, Va.	\$9,300,000
Landis Construction	Design/Build	Washington, D.C.	\$8,194,000
BNW Builders	Full Service	Richmond, Va.	\$7,016,258
Fick Bros Roofing & Exterior Remodeling	Exterior Remodel	Baltimore, Md.	\$5,215,202
Foster Remodeling Solutions	Design/Build	Lorton, Va.	\$4,877,657
Carnemark	Design/Build	Bethesda, Md.	\$4,000,000





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