

TOP SPECIALTY CONTRACTORS

ENRSouthwest Ranks the Largest Specialty Contractors in the Last Year

LABOR WOES PERSIST AS SPECIALTY FIRMS STRIVE TO MEET DEMAND

Industry associations and construction companies are investing in apprenticeship programs while continuing to deliver innovative projects **BY JOHN GUZZON**



CONTINUED ACTIVITY
Projects such as Pat Tillman Middle School will add to the workload for the region's specialty contractors.

This year's ENR Southwest Top Specialty Contractors rankings include data from 31 firms, with combined regional revenue for 2018 topping \$1.8 billion. That's up from \$1.7 billion in 2017. As construction spending increases, companies are struggling to find enough workers to meet demand, according to many firms in the industry.

"Workforce shortages are having significant impacts on the industry," says Tom Dunn, president,

Arizona Builders Alliance. "The Great Recession, the impending retirement of the baby boomer generation, the lack of focus on [construction] training in our educational system and extreme competition from other industries for the same labor market pool have led to increased labor project costs, lowered productivity from less skilled workers, scheduling issues and construction development viability."

Dunn says his group, which has affiliations with both the Associated Builders and Contractors and the Associated General Contractors, has led regional efforts to provide construction career awareness in high schools, community colleges, universities and the general public to create pathways for careers in construction.

Not just content to perform outreach, the Arizona Builders Alliance also operates the third-largest apprenticeship program in the state. The electrical apprenticeship program is a four-year commitment at a cost of \$2,200 a year. The group also provides

RENDERING COURTESY MCCARTHY BUILDING COS.

professional development programs that offer diverse courses that cater to the needs of the industry.

Similar apprenticeship programs are scattered throughout the Southwest. The Northern Nevada Apprenticeship Coordinators Association, for example, provides apprenticeship programs for craft laborers, heat and frost insulators, ironworkers, operating engineers, painters and allied trades, sheet metal workers and other related trades.

Despite the need for skilled labor, companies are still working to deliver innovative projects. Rosendin Electric, for example, recently completed work on an expansion and upgrade of Arizona State University's Combined Heating and Power Facility. The project effectively doubles the available electrical power for the ASU research community microgrid while also increasing steam capacity for heating used by both the research community and the Tempe campus distribution network. The \$13-million project, led by McCarthy Building Cos., was completed on time in less than 10 months, with help from Sun Devil Energy LLC, Cleanway Energy and R.G. Vanderwell Engineers.

Upcoming projects will also keep the region's specialty firms busy, including Balsz School District's Pat Tillman Middle School, a 70,000-sq-ft facility dedicated to a hometown

sports hero. The project is being led by McCarthy Building Cos. and DLR Group.

But projects like these, and a healthy regional economy, mean that expanding the workforce for construction companies must remain a high priority, Dunn says.

"Criminal justice reform and how we can help create pathways to construction careers are being discussed. Protecting Arizona as a right-to-work state is also a priority," he says.

ON THE WEB

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SPECIALTY WORK Rosendin Electric recently completed work on a heating and power facility for Arizona State University.

PHOTO COURTESY ROSENDIN ELECTRIC



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SOUTHWEST TOP SPECIALTY CONTRACTORS

RANK		COMPANY LOCATION/WEBSITE TOP OFFICER	LARGEST PROJECT TO BREAK GROUND ITS LOCATION PROJECT VALUE (\$ MIL.)	MARKET SECTORS BY % OF REVENUE	REGIONAL REV. 2018 (\$ MIL.)
2019	2018				
1	1	SUNTEC CONCRETE Phoenix sunteconcrete.com Derek Wright, President	Project Wildcat Tucson 23.99	100 Concrete	262.50
2	5	ROSENDIN ELECTRIC Tempe, Ariz. rosendin.com Mike Greenawalt, Senior Vice President	Confidential Project Chandler, Ariz. 80.00	100 Electrical	176.52
3	19	SME STEEL Henderson, Nev. smesteel.com Dieter Klohn, President	Forum Convention Center Las Vegas 60.00	100 Steel Erection/Fabrication	141.45
4	2	HELIX ELECTRIC Las Vegas helixelectric.com Victor Fuchs, President	Expo at World Market Center Las Vegas 12.00	100 Electrical	139.00
5	4	WILSON ELECTRIC SERVICES CORP. Tempe, Ariz. wilsonelectric.net Wes McClure, President	American Express Desert Ridge Campus Phoenix 13.00	100 Electrical	122.00
6	3	JB HENDERSON CONSTRUCTION CO. Albuquerque jbhenderson.com Mark G. Henderson, CEO	Outdoor Firing Range New Mexico 3.32	80 Other Project Types 8 Sheet Metal 7 Mechanical	102.03
7	12	HARDROCK CONCRETE PLACEMENT CO. Phoenix hrconcrete.com Elias Lopez, President	The Ritz Carlton Paradise Valley, Ariz. 21.04	100 Concrete	101.70
8	8	CORBINS ELECTRIC Phoenix corbinselectric.com Justin Martin, President, CEO & Partner	Shared Conveyance Chandler, Ariz. 11.77	100 Electrical	78.10
9	13	STRIKE* Spring, Texas strikeusa.com Steve Pate, CEO	Cedar Canyon to San Mateo Carlsbad, N.M. 16.04	99 Other Project Types 1 Electrical	71.19
10	14	TDINDUSTRIES Tempe, Ariz. tdindustries.com Ed White, Executive Vice President	Not Provided	78 Mechanical 22 Plumbing	69.00
11	15	TERRA MILLENNIUM CORP.* Salt Lake City tmc Corp.us Mark Stutzman, CEO	Not Provided	94 Mechanical 6 Other Project Types	68.68
12	20	HACI MECHANICAL CONTRACTORS Phoenix hacimechanical.com Tim King, President	Madison Adaptive Reuse Project Phoenix 9.16	100 Mechanical	65.39
13	6	MASTEC Coral Gables, Fla. mastec.com Jose R. Mas, CEO	Not Provided	38 Utility 37 Electrical 25 Other Project Types	65.00
14	16	SUN VALLEY MASONRY Phoenix sunvalleyconstruction.com Todd A. Baum, President	Columbus Apartments Phoenix 4.51	100 Masonry	57.72
15	17	MMC CONTRACTORS Las Vegas mmccontractors.com Jacob Vogel, President	Wynn Paradise Park Convention Center Las Vegas 26.29	42 Mechanical 40 Sheet Metal 18 Plumbing	56.68

*REVENUE WAS PROVIDED ON A FISCAL-YEAR BASIS. ALL OTHERS PROVIDED CALENDAR-YEAR DATA, WHICH IS PREFERRED.

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2019	2018				
16	18	BUESING CORP. Phoenix buesingcorp.com Jerry Buesing, Owner & CEO	I.D.E.A. - Mixed Use Tempe, Ariz. 8.40	83 Sitework/Excavation/ Foundation 14 Other Project Types 2 Concrete	54.90
17	—	ENCLOS CORP.* Las Vegas enclos.com Kevin Mannen, Executive Vice President - West Operations	Las Vegas NFL Stadium Las Vegas Not Provided	100 Glazing/Curtain Wall	50.00
18	—	THE RAYMOND GROUP Las Vegas RaymondGroup.com Travis Winsor, CEO	Resorts World Las Vegas 68.00	100 Wall/Ceiling	49.10
19	22	AMERICAN TECHNOLOGIES Phoenix atirestoration.com Jeff Moore, President	Star Distributing Phoenix 1.62	91 Other Project Types 9 Asbestos/Lead Abatement	34.97
20	28	COMMONWEALTH ELECTRIC CO. OF THE MIDWEST Phoenix commonwealthelectric.com Jay S. Hoobler, Executive Vice President	NAF Visiting Quarters Tucson 4.75	100 Electrical	25.17
21	24	THE MORSE GROUP Las Vegas themorsegroup.com Lou Rotello, President	Las Vegas Stadium Las Vegas 93.93	100 Electrical	24.15
22	26	ISEC* Mesa, Ariz. isecinc.com Tim McCoy, Senior Vice President	Fort McDowell Casino Fort McDowell, Ariz. 5.60	100 Interior Finishes/Millwork	14.63
23	30	RMJ ELECTRICAL CONTRACTORS Phoenix rmjelectric.com Jerome Bruggeman, President	Well Care Phoenix 1.90	100 Electrical	12.00
24	31	KOWALSKI CONSTRUCTION Phoenix kowalski.com Jim Kowalski, Vice President	University Point Tempe, Ariz. 0.55	100 Other Project Types	11.82
25	36	COMNET COMMUNICATIONS Irving, Texas comnetcomm.com Bill Bielmeyer Jr., Senior Vice President	Not Provided	100 Other Project Types	8.91
26	38	SURE STEEL INC. South Weber, Utah suresteel.com Aaron Rose, Vice President, Operations	Not Provided	100 Steel Erection/Fabrication	8.03
27	32	IRONTREE CONSTRUCTION INC. Mesa, Ariz. ironrtree.net Gregory L. Williams, President	Casa Grande Middle School and Saguaro Elementary Casa Grande, Ariz. 0.86	100 Plumbing	7.03
28	—	RESOLUTE PERFORMANCE CONTRACTING Tempe, Ariz. resolutepc.com Malcolm Persen, President	Heritage at Surprise Surprise, Ariz. 0.54	93 Steel Erection/Fabrication 7 Concrete	6.61
29	37	UNIVERSAL PLANT SERVICES Deer Park, Texas universalplant.com Bradley Jones and Stewart Jones, Co-CEOs	Not Provided	100 Other Project Types	4.52
30	—	POWER DESIGN Saint Petersburg, Fla. powerdesigninc.us Mitch Permuy, CEO & Chairman	Not Provided	100 Electrical	1.93
31	39	PLAN B INSTALLATIONS Oro Valley, Ariz. PlanBinstall.com Larry Yaney, Member	Not Provided	100 Interior Finishes/Millwork	1.10

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TOP SPECIALTY CONTRACTORS ■ RANKINGS BY SECTOR (2018 REVENUE IN \$ MILLIONS)

ARIZONA

RANK	FIRM	\$ MIL.
1	SUNTEC CONCRETE	262.50
2	WILSON ELECTRIC SERVICES CORP.	109.00
3	HARDROCK CONCRETE PLACEMENT CO.	101.70
4	ROSENDIN ELECTRIC	98.36
5	TDINDUSTRIES	68.80
6	JB HENDERSON CONSTRUCTION CO.	66.15
7	CORBINS ELECTRIC	65.97
8	HACI MECHANICAL CONTRACTORS	65.39
9	SUN VALLEY MASONRY	57.72
10	BUESING CORP.	54.90

NEVADA

RANK	FIRM	\$ MIL.
1	SME STEEL	141.45
2	HELIX ELECTRIC	139.00
3	ROSENDIN ELECTRIC	78.16
4	MMC CONTRACTORS	56.68
5	ENCLOS CORP.	50.00
6	THE RAYMOND GROUP	49.10
7	THE MORSE GROUP	24.15
8	SURE STEEL	7.90
9	JB HENDERSON CONSTRUCTION CO.	7.63
10	TERRA MILLENNIUM CORP.	7.02

NEW MEXICO

RANK	FIRM	\$ MIL.
1	STRIKE	68.95
2	MASTEC	38.00
3	TERRA MILLENNIUM CORP.	34.13
4	JB HENDERSON CONSTRUCTION CO.	28.25
5	WILSON ELECTRIC SERVICES CORP.	13.00

ELECTRICAL

RANK	FIRM	\$ MIL.
1	ROSENDIN ELECTRIC	176.52
2	HELIX ELECTRIC	139.00
3	WILSON ELECTRIC SERVICES CORP.	122.00
4	CORBINS ELECTRIC	78.09
5	COMMONWEALTH ELECTRIC CO. OF THE MIDWEST	25.17

OTHER PROJECT TYPES

RANK	FIRM	\$ MIL.
1	JB HENDERSON CONSTRUCTION CO.	81.46
2	STRIKE	70.82
3	AMERICAN TECHNOLOGIES	31.72
4	MASTEC	16.00
5	KOWALSKI CONSTRUCTION	11.82

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