

TOP 500

Increased Elevation

The remodeling market as viewed through the lens of the 2015 Top 500 has left the runway seeking higher elevations as firms across all segments and most regions see growth ahead.

By Patrick L. O'Toole, Editorial Director

It will be a long time before anyone forgets the business-cycle trough of a few years ago. It was long enough and deep enough to leave a mark. That's why so many remodelers are enjoying this current gradual, sustained lift in the economy. By contrast, a sharp upturn would, frankly, be unwelcome.

It is already difficult to attract good new employees and trade contractors. (See the Top Challenges chart on p. 25.) And a sharp upturn would also exacerbate a growing concern about higher prices for building materials. Gradual economic growth is good and offers the opportunity for dynamic growth in many cases. That is why this jumbo jet comprised of 500 remodeling companies — the Top 500 — is feeling so bullish. They have just cleared the runway and (knock on wood) are heading for a comfortable cruising altitude.

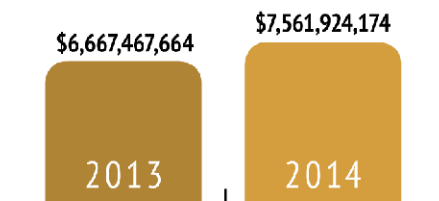
THE GRADUAL upturn has given most firms on the Top 500 room to spend more on marketing, drive more leads and convert more leads for, in many cases, larger average jobs. The stats bear this out. Year-over-year, firms listed on the 2015 Top 500 grew their dollar volume of remodeling revenue by 12.8 percent (see the chart, at right). Meanwhile, the number of completed jobs grew by 8.3 percent. Revenue outpaced job growth, which translated to bigger jobs and

better margins versus the same jobs from the year prior. These are the headlines. But the story of the Top 500 list is best told through the individual stories of remodelers serving vastly different segments and geographies.

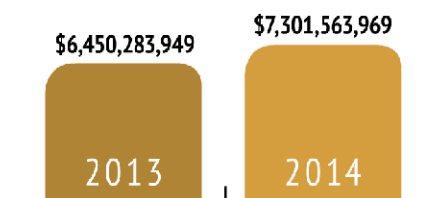
Stephen C. Gidley, CGR, CAPS, a member of the advisory board of this magazine did not experience the same type of year that many companies clearly did. A design/remodeling institution in Fairfield County, Conn., Gidley's firm, ranked No. 418, went from \$2.6 million in revenue to \$2.1 million in consecutive years. The revenue drop experienced while serving the gilded communities of Stamford and New Canaan seem highly incongruous with a strong stock market and high home values. But according to Gidley, his clientele is subject to a distinctly more global view. Slowdowns in China and Europe have the financial community on edge. Hiring on Wall Street has slowed dramatically, and the backlog of unsold homes in Stamford sat at 350 this July where the normal level is 275. There is a 13-month supply on the market.

On top of it all, a change of presidency coming in 2016 also has a stultifying effect on his clients. Gidley says his 40-plus years' experience tells him the phone will ring again this fall and to an even greater extent in the spring. Remodeling, he says, will only achieve full recovery in his region after next year's presidential election.

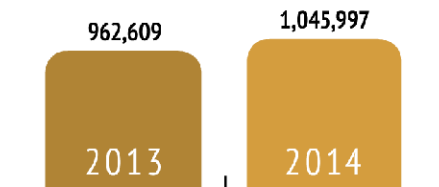
GROSS REVENUE 2015 Top 500 Year-Over-Year



REMODELING REVENUE 2015 Top 500 Year-Over-Year

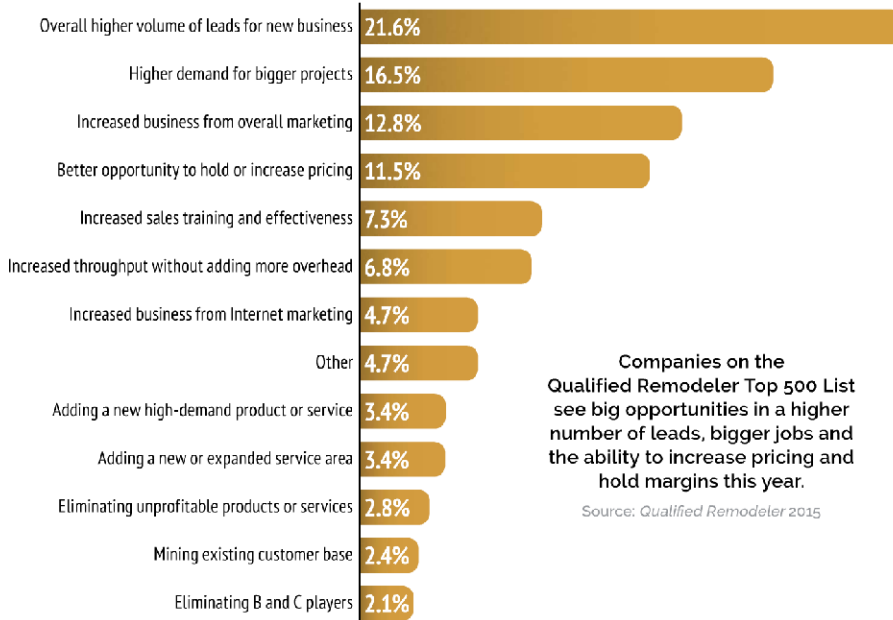


REMODELING JOBS 2015 Top 500 Year-Over-Year

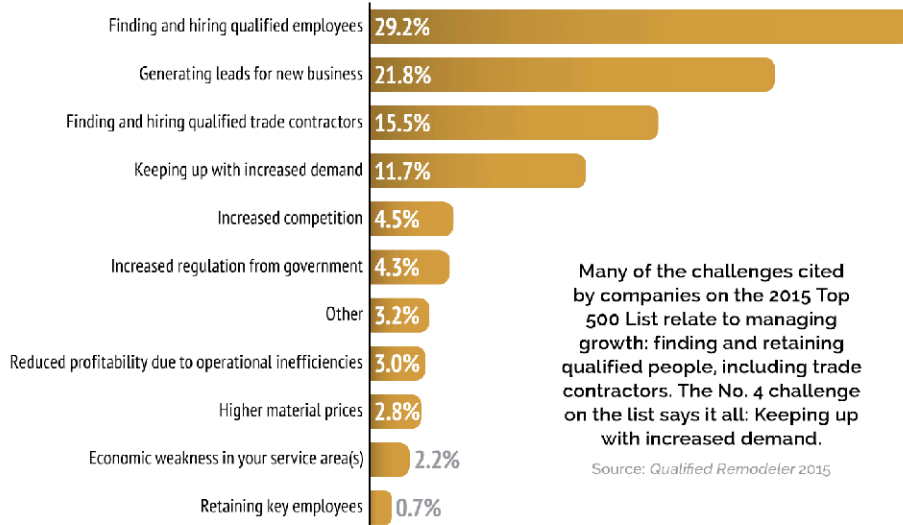


Source: Qualified Remodeler 2015

BIGGEST OPPORTUNITIES AMONG TOP 500



BIGGEST CHALLENGES AMONG TOP 500



“The Dow is working to people’s benefit; that is where they put all of their money. So the pendulum swings in that direction. And they have done well in this market,” Gidley explains. “People have plenty of money. It is not like the wealth has left the area. But they are sitting on the sidelines waiting for real estate to rebound. People are depriving themselves now, but they can’t do that forever.”

A SECOND company, serving the exterior replacement and home improvement market, is having a distinctly different experience in Florida, where it set up shop in 2009. Earl Rahn and Daniel Ochstein for many years were executives with Champion Window Mfg. & Supply Co., No. 5 on the 2015 Top 500 until it was purchased by a private equity firm. After post-acquisition

tenures with Champion, the partners were bound by a two-year noncompete in states with Champion locations. They decided to move to relatively virgin territory for replacement windows, Tampa, where they launched NewSouth Window and a separate manufacturing business, DOERS Window Mfg. Today, NewSouth Window is No. 47 on the Top 500 with revenues of \$23.1 million on 2,155 jobs. The firm now has 125 employees and is operating in four Florida markets — Orlando, Tampa, Bradenton-Sarasota and West Palm Beach.

“One year from this month, we will open Fort Meyers and Naples in southwest Florida, and two years from now we will go into Fort Lauderdale, which is Broward County,” Rahn says. “Then we will see what happens next. Dan has his eye on southeast Georgia, Jacksonville and Charleston.”

The key for the NewSouth team has been the receptivity of Florida homeowners to the message that new windows are just as important in warm weather climates as they are in cold weather climates. In addition, new codes are driving awareness for the need to switch to high-impact windows.

“In Florida today you have a need for hurricane windows. And then you have the need for energy efficiency,” Ochstein notes. “On July 1, Florida put in effect the model energy code. Those are the two underlying drivers for windows now, so our timing could not have been better.”

The company also has found that a combination of traditional marketing on television, radio and newspapers combined with a robust Web presence has been effective in communicating the company’s message says Amy Rahn, the company’s director of marketing. “The timing was perfect in the fact that energy efficiency was really getting a foothold in the fenestration business here. They were also ready for the factory-direct model.”

TWO MODELS — one replacement, the other full-service and design/remodel — in two very different regions show different outcomes. That is the story of this 2015 Top 500 list as it is in most years — big-picture growth with lots of local and segment nuance. The remodeling market is growing and the following list is a composite view of the market. | **QR**

TOP 500

The Annual List

The nation's top 500 remodelers ranked by revenue

RANK	COMPANY/LEADERSHIP	2014 REMODELING REVENUE	2014 GROSS REVENUE	SHOWROOM	ASSOCIATION MEMBERSHIP	PROFESSIONAL CERTIFICATIONS	TOP OPPORTUNITY IN 2015
		JOBS	REMODELING SEGMENT FOCUS				
1	BELFOR Holding, Inc. – Birmingham, Mich. Sheldon Yellen – belforusa.com	\$1,453,908,378 90,000	\$1,453,908,378 Insurance restoration specialist	★	★	★	Increased business from overall marketing
2	Paul Davis Restoration – Jacksonville, Fla. Rich Wilson – pauldavis.com	\$574,170,000 126,839	\$574,170,000 Insurance restoration specialist	★	★	★	Overall higher volume of leads for new business
3	Window World, Inc. – North Wilkesboro, N.C. Tammy Whitworth – windowworld.com	\$531,175,539 165,550	\$531,175,539 Exterior/replacement contractor	★	–	–	Increased business from overall marketing
4	Power Home Remodeling Group – Chester, Pa. Corey Schiller – powerhrg.com	\$298,128,033 30,000	\$300,859,081 Exterior/replacement contractor	–	★	★	Increase in employee retention
5	Champion Window Mfg. & Supply Co., LLC – Cincinnati, Ohio Todd Dickson – getchampion.com	\$245,291,000 30,886	\$245,291,000 Exterior/replacement contractor	★	–	–	Increased business from overall marketing
6	American Technologies, Inc. – Orange, Calif. Gary Moore – ATrestoration.com	\$138,928,000 1,100	\$138,928,000 Full-service remodeler	–	–	–	Adding a new or expanded service area
7	Bath Fitter – Lewisberry, Pa. Martin Gross – bathfitter.com	\$89,317,435 15,171	\$89,317,435 Kitchen & bath specialist	★	★	★	Adding a new high-demand product or service
8	System Pavers – Santa Ana, Calif. Larry Green – systempavers.com	\$78,719,389 5,015	\$78,719,389 Exterior/replacement contractor	★	★	★	Higher demand for bigger projects
9	LeafFilter North, Inc. – Hudson, Ohio Matt Kaulig – leaffilter.com	\$67,873,210 24,658	\$67,873,210 Exterior/replacement contractor	–	★	–	Adding a new or expanded service area
10	ABC, Inc. dba/ABC Seamless – Fargo, N.D. Gerald Beyers – abcseamless.com	\$64,680,000 11,215	\$64,680,000 Exterior/replacement contractor	–	★	–	Developing our seamless steel roofing program
11	SilverLining Interiors – New York, N.Y. Joshua Wiener – silverlininginteriors.com	\$63,851,129 26	\$74,000,000 Full-service remodeler	–	★	–	Overall higher volume of leads for new business
12	Castle Windows – Mt. Laurel, N.J. Chris Cardillo – castlewindows.com	\$63,562,190 10,285	\$63,562,190 Exterior/replacement contractor	★	★	–	Overall higher volume of leads for new business
13	1-800-Hansons – Troy, Mich. Brian Elias – hansons.com	\$60,010,000 9,600	\$60,010,000 Exterior/replacement contractor	★	–	–	Increased business from overall marketing
14	Thompson Creek Window Company – Lanham, Md. Rick Wuest – ThompsonCreek.com	\$57,048,369 8,221	\$59,203,720 Exterior/replacement contractor	★	★	–	Increasing market share in Baltimore
15	Window World of Baton Rouge – Baton Rouge, La. James Roland – windowworldinfo.com	\$50,522,772 14,461	\$50,522,772 Exterior/replacement contractor	★	★	–	Increased throughput without adding more overhead
16	RF Installations, LLC – Grand Prairie, Texas James Norman – rfinstallations.com	\$44,882,163 135,710	\$44,882,163 Exterior/replacement contractor	–	★	–	Overall higher volume of leads for new business
17	HOMEFIX Custom Remodeling – Baltimore, Md. Tope Lala – homefixcustomremodeling.com	\$44,808,008 5,625	\$44,808,008 Exterior/replacement contractor	–	★	–	Overall higher volume of leads for new business
18	Statewide Remodeling – DFW Airport, Texas Rob Levin – statewideremodeling.com	\$43,640,889 3,573	\$43,640,889 Specialty Contractor	★	★	★	Increased business from overall marketing
19	United States Seamless Inc – Fargo, N.D. Michael Bullinger – usseamless.com	\$42,913,289 7,732	\$43,484,642 Exterior/replacement contractor	★	★	–	Increased business from overall marketing
20	Universal Windows Direct, Inc – Oakwood Village, Ohio William Barr, Michael Strmac – universalwindowsdirect.com	\$42,252,298 7,195	\$42,252,298 Exterior/replacement contractor	★	★	–	Increased sales training and effectiveness
21	Mid-Atlantic Waterproofing – Columbia, Md. Edwin Fennell – basements.com	\$40,027,323 3,299	\$40,027,323 Exterior/replacement contractor	–	★	★	Adding a new or expanded service area
22	Great Day Improvements, LLC dba Patio Enclosures & Stanek Windows Macedonia, Ohio – Ed Weinfurter – greatdayimprovements.com	\$39,293,000 3,299	\$41,312,000 Exterior/replacement contractor	★	★	★	Overall higher volume of leads for new business
23	Window Nation – Fulton, Md. Harley Magden – windownation.com	\$39,271,361 5,733	\$39,271,361 Exterior/replacement contractor	★	★	–	Increased business from overall marketing
24	Alure Home Improvements – East Meadow, N.Y. Sal Ferro – alure.com	\$38,042,738 1,499	\$38,042,738 Full-service remodeler	★	★	★	Mining existing customer base
25	American Vision Windows, Inc. – Simi Valley, Calif. William Herren – americanvisionwindows.com	\$37,682,813 5,383	\$37,682,813 Exterior/replacement contractor	★	★	★	Increased throughput without adding more overhead
26	Window Depot USA – Canfield, Ohio Ed Kalaher – windowdepotusa.com	\$36,756,453 8,167	\$36,756,453 Exterior/replacement contractor	★	★	–	Increased business from overall marketing
27	Pacific Home Remodeling – Los Angeles, Calif. Noam Maor – pacifichomeremodeling.com	\$36,727,521 3,000	\$36,727,521 Full-service remodeler	★	★	★	Overall higher volume of leads for new business
28	Storm Tight Windows Inc. – Boynton Beach, Fla. Lee Brown – stormtightwindows.com	\$35,980,540 2,021	\$35,980,540 Exterior/replacement contractor	★	★	–	Better opportunity to hold or increase pricing

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		JOBS	REMODELING SEGMENT FOCUS				
29	Pacific Homeworks, Inc. – Torrance, Calif. Marcus Mac – pacifichomeworks.com	\$34,612,042 2,790	\$34,612,042 Full-service remodeler	–	★	–	Increased sales training and effectiveness
30	K-Designers – Gold River, Calif. Larry Judson – k-designers.com	\$29,732,737 3,123	\$29,732,737 Exterior/replacement contractor	–	★	–	Adding a new or expanded service area
31	Giertsen Company – Golden Valley, Minn. Kevin Giertsen – giertsenco.com	\$29,477,454 1,290	\$29,477,454 Insurance restoration specialist	★	★	★	Overall higher volume of leads for new business
32	Comfort Windows – Syracuse, N.Y. Alfred Gentile – comfortwindows.com	\$29,326,677 4,759	\$29,374,231 Exterior/replacement contractor	★	–	★	Adding a new or expanded service area
33	American Exteriors LLC – Greenwood Village, Colo. Holly Ollier – amext.com	\$28,727,000 3,477	\$28,727,000 Exterior/replacement contractor	–	★	★	Increased business from overall marketing
34	Case Design/Remodeling, Inc. – Bethesda, Md. Bruce Case – casesdesign.com	\$28,393,190 2,175	\$28,393,190 Full-service remodeler	★	★	★	Higher demand for bigger projects
35	Window World of St. Louis – Bridgeton, Mo. James Lomax – windowworldstl.com	\$27,149,646 9,584	\$27,149,646 Exterior/replacement contractor	★	★	★	Better opportunity to hold or increase pricing
36	Woodbridge Home Exteriors – Dallas, Texas Mitchell Spector – woodbridgeclassic.com	\$25,886,881 2,609	\$25,886,881 Exterior/replacement contractor	–	★	–	Energy efficiency; going green
37	Handyman Connection – Cincinnati, Ohio Jeff Wall – handymanconnection.com	\$25,870,793 49,247	\$25,870,793 Full-service remodeler	–	–	–	Increased business from overall marketing
38	Nu Look Home Design – Glen Burnie, Md. Patrick Fingles – nulookhomedesign.com	\$25,859,298 2,249	\$25,859,298 Exterior/replacement contractor	–	–	–	Increased business from overall marketing
39	Unique Home Solutions – Indianapolis, Ind. Robert Dillon – uniquehomesolutions.org	\$25,738,000 2,415	\$25,738,000 Exterior/replacement contractor	★	★	★	Increased business from overall marketing
40	Mad City Windows – Madison, Wis. Cory Sturman – madcitywindows.com	\$25,639,100 2,680	\$25,639,100 Exterior/replacement contractor	★	★	–	Increased business from overall marketing
41	Enver Energy Improvements – Tustin, Calif. Benson Kane – enversolar.com	\$24,722,999 924	\$24,722,999 Energy efficient upgrades	–	★	★	Adding a new high-demand product or service
42	Normandy Design Build Remodeling – Hinsdale, Ill. Andy Wells – NormandyRemodeling.com	\$24,324,216 230	\$24,324,216 Design/build remodeler	★	★	★	Increased business from overall marketing
43	Neil Kelly Company – Portland, Ore. Thomas Kelly – neilkelly.com	\$24,072,863 918	\$28,922,425 Design/build remodeler	★	★	★	Higher demand for bigger projects
44	Greater Dayton Construction – Beavercreek, Ohio Greg Thompson – gdcg.com	\$24,027,925 816	\$36,166,340 General Contractor	★	★	★	Overall higher volume of leads for new business
45	Nationwide Window & Siding Corp. – Paterson, N.J. Baycan Azeri – nationwidewindow.com	\$23,848,455 2,960	\$23,848,455 Full-service remodeler	★	★	–	Better opportunity to hold or increase pricing
46	Reborn Cabinets – Anaheim, Calif. Anthony Nardo – reborncabinets.com	\$23,308,711 1,790	\$23,308,711 Kitchen & bath specialist	★	★	★	Adding a new or expanded service area
47	NewSouth Window Mfg. – Tampa, Fla. Earl Rahn – NewSouthWindow.com	\$23,100,000 2,155	\$23,100,000 Exterior/replacement contractor	★	★	★	Adding additional cities
48	BOWA – McLean, Va. Joshua Baker – bowa.com	\$22,992,000 46	\$23,001,000 Design/build remodeler	–	★	★	Improved processes
49	Superior Corporation of Illinois – Elk Grove Village, Ill. Nick Kautz – superiorcorp.net	\$22,655,233 4,160	\$27,655,689 Full-service remodeler	★	–	★	Higher demand for bigger projects
50	Handyman To The Rescue – Turlock, Calif. Steven Littrell – handyantotherescue.com	\$21,650,000 3,500	\$21,650,000 Full-service remodeler	–	–	★	Better opportunity to hold or increase pricing
51	Kitchen Magic – Nazareth, Pa. Brett Bacho – KitchenMagic.com	\$21,606,430 1,642	\$21,748,509 Kitchen & bath specialist	★	★	★	Eliminating unprofitable products or services
52	Paramount Builders, Inc. – Virginia Beach, Va. Edward Augustine – paramountbuilders.com	\$21,253,043 2,599	\$21,714,296 Exterior/replacement contractor	★	★	–	More homeowners investing; repair of distressed homes
53	The Southard Corporation – Great Bend, Kan. R. Southard – southardcorp.com	\$20,836,970 1,700	\$20,836,970 Exterior/replacement contractor	–	–	–	Increased business from overall marketing
54	Allen Construction – Santa Barbara, Calif. Bryan Henson – buildallen.com	\$20,106,933 176	\$34,727,000 Full-service remodeler	–	★	★	Adding a new or expanded service area
55	Southeast Restoration Group – Canton, Ga. Ben Looper – southeastrestoration.com	\$19,762,761 2,357	\$19,867,452 Insurance restoration specialist	–	–	–	Increased sales training and effectiveness
56	Northwest Exteriors, Inc. – Rancho Cordova, Calif. Thomas Orr – nwest.com	\$18,200,150 1,951	\$18,200,150 Exterior/replacement contractor	★	★	–	Higher demand for bigger projects
57	America's Window, LLC – Borden, Ind. Greg Kendziorski – americaswindowusa.com	\$18,095,640 2,862	\$18,095,640 Exterior/replacement contractor	★	★	–	Adding a new or expanded service area
58	Gardner/Fox Associates, Inc. – Bryn Mawr, Pa. Brook Gardner – gardnerfox.com	\$18,093,565 416	\$18,093,565 Design/build remodeler	–	★	★	Better opportunity to hold or increase pricing
59	Renewal by Andersen of Central PA – Mechanicsburg, Pa. Joseph Zisman – rbacentralpa.com	\$17,940,137 1,733	\$17,940,137 Exterior/replacement contractor	★	★	★	Increased business from overall marketing
60	Gilkey Window Company, Inc. – Cincinnati, Ohio John Gilkey – gilkey.com	\$17,500,000 2,400	\$17,500,000 Exterior/replacement contractor	★	★	★	Higher demand for bigger projects
61	J.C. Restoration, Inc. – Rolling Meadows, Ill. Steve Rost – jcr24.com	\$17,392,487 1,345	\$17,392,487 Insurance restoration specialist	–	–	★	Key accounts with commercial insurance carriers
62	Gutter Helmet by Harry Helmet – Millersville, Md. Del Thebaud – harryhelmet.com	\$17,186,000 4,977	\$17,186,000 Exterior contractor	–	★	–	Increased business from overall marketing
63	West Shore Window & Door – Mechanicsburg, Pa. B.J. Werzyn – WestShoreWindow.com	\$17,052,198 2,424	\$17,052,198 Exterior/replacement contractor	★	★	–	Increased business from overall marketing

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64	Jackson & LeRoy – Salt Lake City, Utah Brandon LeRoy – jacksonandleroy.com	\$17,016,333 22	\$17,016,333 Full-service remodeler	–	★	★	Higher demand for bigger projects
65	American Home Design, Inc. – Goodlettsville, Tenn. Don Bruce – americanhomedesign.com	\$16,799,667 1,528	\$16,799,667 Exterior/replacement contractor	★	★	–	Overall higher volume of leads for new business
66	S & K Roofing, Siding and Windows, Inc. – Eldersburg, Md. Donald Katzenberger – skroofing.com	\$16,481,033 3,201	\$17,431,015 Exterior/replacement contractor	★	★	★	Adding a new or expanded service area
67	Karp Associates, Inc. – New Canaan, Conn. Arnold Karp – karpassociatesinc.com	\$16,282,320 16	\$16,323,623 Full-service remodeler	★	★	–	Higher demand for bigger projects
68	Repairs Unlimited, Inc. – Kansas City, Kan. Todd Wertz – repairs-unlimited.com	\$16,069,000 920	\$16,069,000 Full-service remodeler	–	–	–	Increased business from overall marketing
69	Smarthome Energy Solutions Inc – Anaheim, Calif. Benson Kane – cvgreenhome.com	\$15,854,307 1,585	\$15,854,307 Exterior/replacement contractor	–	★	★	Adding a new or expanded service area
70	Weather Tite Windows – Tampa, Fla. Michael Hollander – weathertitewindows.com	\$15,790,000 4,200	\$15,790,000 Window/door replacement	★	–	–	Overall higher volume of leads for new business
71	C&L Ward – Davison, Mich. Patrick Ward – goclward.com	\$15,688,158 1,752	\$18,842,361 Exterior/replacement contractor	★	★	–	Adding a new high-demand product or service
72	Everlast Home Energy Solutions – Anaheim, Calif. Michael Lumary – everlastgogreen.com	\$15,109,195 1,009	\$15,109,195 Exterior/replacement contractor	–	–	–	Adding a new high-demand product or service
73	United States Seamless-Fargo; dba Western Products, Inc. Fargo, N.D. – Michael Bullinger – westernproducts.com	\$14,886,263 2,480	\$15,110,686 Exterior/replacement contractor	★	★	★	An increase in activity from speculative home investors
74	J.L. Fox, Inc., General Contractors – Indianapolis, Ind. John Fox – jlfox.com	\$14,825,940 554	\$14,825,940 Insurance restoration specialist	★	★	★	Adding a new high-demand product or service
75	Somerville Aluminum – Branchburg, N.J. David Gropper – somervillealuminum.com	\$14,734,499 1,800	\$14,734,499 Full-service remodeler	★	★	★	Overall higher volume of leads for new business
76	Metro Disaster Specialists – North Little Rock, Ark. Don Collie – metrodisaster.com	\$14,650,871 895	\$14,650,871 Insurance restoration specialist	–	★	–	Overall higher volume of leads for new business
77	Your Home Improvement Company, LLC – Saint Cloud, Minn. Steven Little – yourhomeimprovement.com	\$14,550,446 1,200	\$14,550,446 Full-service remodeler	★	★	★	Increased business from overall marketing
78	Home Performance Alliance – St Petersburg, Fla. Gary Delia – hpawindows.com	\$14,003,000 1,200	\$14,003,000 Exterior/replacement contractor	–	★	–	Adding a new high-demand product or service
79	Anderson Group International – Bakersfield, Calif. Steven Anderson – goagi.com	\$13,666,972 2,229	\$14,890,216 Insurance restoration specialist	–	–	★	Higher demand for bigger projects
80	Win-Dor Inc. – Brea, Calif. Wolfgang Wirthgen – windoronline.com	\$13,657,810 2,505	\$19,375,250 Exterior/replacement contractor	★	★	–	Higher demand for bigger projects
81	Metropolitan Bath and Tile, Inc. – Upper Marlboro, Md. Richard McKenzie – metrobatht.com	\$13,529,629 624	\$13,529,629 Bathroom remodeler	★	★	★	Increased business from overall marketing
82	Window Concepts of Minnesota Inc. – St Paul, Minn. Greg Ramel – windowconceptsminn.com	\$13,173,507 1,993	\$13,173,507 Exterior/replacement contractor	★	–	–	Higher demand for bigger projects
83	Bath Fitter (South Carolina) – Duncan, S.C. Louie Mullikin – bathfitter.com	\$13,127,445 2,693	\$13,127,445 Kitchen & bath specialist	★	★	★	Overall higher volume of leads for new business
84	A&I Fire and Water Restoration – Myrtle Beach, S.C. Daniel Isaac – ai-restoration.com	\$12,983,278 964	\$12,983,278 Insurance restoration specialist	★	–	★	Adding a new or expanded service area
85	Global Home Improvements, Inc. – Feasterville, Pa. Paul Kazlov – globalhomeinc.com	\$12,724,164 636	\$12,724,164 Exterior/replacement contractor	★	–	–	Eliminating unprofitable products or services
86	Elite Remodeling Group – Rolling Meadows, Ill. Michael Macek – eliteremodelinggroup.com	\$12,682,498 1,197	\$12,682,498 Exterior/replacement contractor	–	★	–	Eliminating unprofitable products or services
87	Apex Exteriors – South Beloit, Ill. Jim Stringham – apexexterior.com	\$12,679,404 773	\$12,679,404 Insurance restoration specialist	–	★	★	Higher demand for bigger projects
88	Brothers Home Improvement Inc. – Roseville, Calif. Gene Cavanna – brothershomeimp.com	\$12,593,203 2,447	\$12,593,203 Exterior/replacement contractor	★	–	–	Overall higher volume of leads for new business
89	Midtown Home Improvements – O'Fallon, Mo. Patrick Melson – midtownstl.com	\$12,523,860 1,076	\$12,523,860 Full-service remodeler	–	★	–	Adding a new or expanded service area
90	Franzoso Contracting Inc. – Croton-on-Hudson, N.Y. Mark Franzoso – franzoso.com	\$12,352,436 1,087	\$12,352,436 Exterior/replacement contractor	★	★	–	Increased business from overall marketing
91	Ideal Development Concepts – Suwanee, Ga. Frank Domonousky – idealdevelopmentconcepts.com	\$12,327,788 1,851	\$12,327,788 Insurance restoration specialist	★	★	★	Eliminating B and C players
92	Prince William Home Improvement – Woodbridge, Va. Scott Holtzhauer – pwhomeimprovement.com	\$12,230,954 923	\$12,230,954 Exterior/replacement contractor	★	★	★	Increased sales training and effectiveness
93	AMS, Inc. – Pompano Beach, Fla. John Murray – amsoffla.com	\$12,000,000 1,923	\$12,000,000 Exterior/replacement contractor	–	–	–	Increased business from overall marketing
94	DFW Improved – Frisco, Texas Gary Simms – dfwimproved.com	\$11,931,769 750	\$12,400,000 Full-service remodeler	★	★	–	Increased business from overall marketing
95	Jericho Home Improvements – Kansas City, Kan. John Bartrom – JerichoHome.com	\$11,786,422 750	\$11,786,422 Kitchen & bath specialist	★	★	–	Increased business from overall marketing
96	Jackson Design and Remodeling – San Diego, Calif. Todd Jackson – JacksonDesignandRemodeling.com	\$11,623,619 67	\$11,623,819 Design/build remodeler	★	★	★	Higher demand for bigger projects
97	Marrokal Design & Remodeling – San Diego, Calif. Gary Marrokal – marrokal.com	\$11,339,345 86	\$11,339,345 Design/build remodeler	★	★	★	Higher demand for bigger projects
98	American Design and Build, Ltd. – Bel Air, Md. Joseph Tunney – adbuild.com	\$11,277,049 619	\$11,277,049 Full-service remodeler	★	★	–	Increased business from overall marketing

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		JOBS	REMODELING SEGMENT FOCUS				
99	Archadeck of Charlotte – Charlotte, N.C. Eric Kent – charlotte.archadeck.com	\$10,980,000 2,100	\$10,980,000 Design/build remodeler	★	★	–	Increased throughput without adding more overhead
100	American Eagle Builders – Arlington, Texas Roy Williams – americaneaglebuilders.com	\$10,807,594 855	\$10,807,594 Exterior/replacement contractor	–	★	–	Increased business from overall marketing
101	DD Ford Construction – Santa Barbara, Calif. Doug Ford – ddford.com	\$10,725,392 32	\$14,962,592 Full-service remodeler	–	★	★	Higher demand for bigger projects
102	EXOvATIONS – Cumming, Ga. Roone Unger – Exovations.com	\$10,700,592 867	\$10,700,592 Exterior/replacement contractor	–	★	–	Increased sales training and effectiveness
103	Millennium Home Design – Fort Wayne, Ind. Todd Macy – millennium-home-design.net	\$10,698,951 1,038	\$10,698,951 Exterior/replacement contractor	–	★	–	Adding a new or expanded service area
104	PK Construction, LLC – St. Louis, Mo. Paul Kanyuck – pkconstructionst.com	\$10,685,343 95	\$10,685,343 Full-service remodeler	–	★	–	Higher demand for bigger projects
105	Accord Restoration, Inc. – Owings Mills, Md. Frank Nemshick – AccordRestoration.com	\$10,597,000 610	\$10,597,000 Insurance restoration specialist	★	★	–	Mining existing customer base
106	White Aluminum & Windows – Leesburg, Fla. William Dorman – whitealuminum.com	\$10,581,416 –	\$10,581,416 Exterior/replacement contractor	–	–	–	
107	Tundraland Home Improvements – Kaukauna, Wis. Brian Gottlieb – tundraland.com	\$10,416,833 1,481	\$10,416,833 Exterior/replacement contractor	★	★	–	Adding a new or expanded service area
108	Matrix Basement Systems, Inc. – Arlington Heights, Ill. Nick Richmond – mymatrixbasement.com	\$10,128,427 337	\$10,128,427 Design/build remodeler	★	★	–	Eliminating unprofitable products or services
109	Tim White Home Improvement – Massapequa, N.Y. Timothy White – timwhiteremodeling.com	\$9,865,000 255	\$9,865,000 Full-service remodeler	★	★	★	Higher demand for bigger projects
110	Royal Windows & More – Royal, Ark. Jim Draper – royalwindows.com	\$9,853,377 –	\$9,853,377 Exterior/replacement contractor	–	–	–	
111	Ashco Exteriors, Inc. – Champlin, Minn. Jason Jeppesen – ashcoexteriors.com	\$9,751,473 895	\$9,751,473 Insurance restoration specialist	–	–	–	Overall higher volume of leads for new business
112	ABC Seamless of Fargo – Fargo, N.D. Gerald Beyers – abcseamless.com	\$9,711,000 1,743	\$10,250,000 Exterior/replacement contractor	★	★	–	Developing Our Seamless Steel Roofing Program
113	Clearview Home Improvements, Inc. – Anaheim, Calif. Michael Lumary – cvgreenhome.com	\$9,677,180 968	\$9,677,180 Exterior/replacement contractor	–	–	–	Adding a new or expanded service area
114	Remodel Works Bath and Kitchen – Poway, Calif. Joe Christenson – remodelworks.com	\$9,600,000 354	\$9,600,000 Design/build remodeler	★	★	★	Higher demand for bigger projects
115	Powerstar Home Energy Solutions – Anaheim, Calif. Michael Lumary – powerstargogreen.com	\$9,454,852 682	\$9,454,852 Exterior/replacement contractor	–	–	–	Adding a new or expanded service area
116	123 Exteriors, Inc. – Brentwood, Mo. Mike Braun – 123exteriors.com	\$9,197,732 591	\$9,297,732 Insurance restoration specialist	–	–	–	Increased sales training and effectiveness
117	Sun Coast Remodelers – San Diego, Calif. Keith Miles – suncoastds.com	\$9,026,903 750	\$9,026,903 Exterior/replacement contractor	–	–	–	Adding a new or expanded service area
118	Kowalski Construction, Inc. – Phoenix, Ariz. Steven Kowalski – kowalski.com	\$8,958,584 530	\$8,958,584 Insurance restoration specialist	–	★	–	Adding a new high-demand product or service
119	Anthony Wilder Design/Build, Inc. – Cabin John, Md. Elizabeth Wilder – anthonywilder.com	\$8,879,100 24	\$8,879,100 Full-service remodeler	★	★	–	Increased business from overall marketing
120	Install America – Mohnton, Pa. Thomas McMillan – installamerica.net	\$8,802,737 1,198	\$8,802,737 Full-service remodeler	★	★	★	Adding a new or expanded service area
121	F & S Building Innovations, Inc. – Roanoke, Va. Gary Feazell – fsfourseasons.com	\$8,690,563 465	\$9,457,837 Full-service remodeler	★	★	★	Better opportunity to hold or increase pricing
122	Kitchen Saver – Lewisberry, Pa. Aaron Gross – kitche saver.com	\$8,687,630 710	\$8,687,630 Kitchen & bath specialist	★	★	★	Adding a new high-demand product or service
123	Euro-Tech, Inc. – Bensenville, Ill. Fred Finn – eurotechinc.net	\$8,687,371 1,021	\$8,687,371 Exterior/replacement contractor	★	★	–	Overall higher volume of leads for new business
124	Aspire Design, Inc. – Phoenix, Ariz. Steve Shuler – aspiredesigncenter.com	\$8,580,927 1,004	\$33,408,946 Full-service remodeler	★	★	–	Adding a new or expanded service area
125	Bennett Contracting, Inc. – Albany, N.Y. Greg Jackson – bennettcontracting.com	\$8,518,054 1,000	\$8,518,054 Full-service remodeler	★	★	–	Overall higher volume of leads for new business
126	Pinnacle Energy, Inc. – Elkridge, Md. Carlo Pinto – pinnacleenergyinc.com	\$8,501,731 664	\$8,501,731 Exterior/replacement contractor	–	★	★	Increased business from overall marketing
127	Los Gatos Roofing – Los Gatos, Calif. Gary Radonich – losgatosroofing.com	\$8,500,452 455	\$8,500,452 Exterior/replacement contractor	★	★	–	Better opportunity to hold or increase pricing
128	The Acri Company – Milan, Ill. Tim Acri – acricompany.com	\$8,420,461 947	\$8,420,461 Exterior/replacement contractor	–	★	–	Increased sales training and effectiveness
129	Treeium, Inc. – Valley Village, Calif. Moty Ginsburg – treeium.com	\$8,391,874 1,199	\$24,636,361 Full-service remodeler	–	★	★	Increased throughput without adding more overhead
130	Hulloco, Inc. – Chattanooga, Tenn. Matt Hullander – allhulloco.com	\$8,387,885 908	\$8,387,885 Exterior/replacement contractor	–	★	–	Overall higher volume of leads for new business
131	Advanced Home Energy Solutions – Anaheim, Calif. Jason Dovalina – cvgreenhome.com	\$8,218,193 821	\$8,218,193 Exterior/replacement contractor	–	★	★	Adding a new or expanded service area
132	Southwest Exteriors – San Antonio, Texas Scott Barr – southwestexteriors.com	\$8,180,605 502	\$8,180,605 Exterior/replacement contractor	★	★	–	Building upon a culture of excellence.
133	Leingang Group Inc. dba/ Leingang Home Center Mandan, N.D. – Mark Dettling – leingang.com	\$8,145,220 1,679	\$8,395,827 Exterior/replacement contractor	★	★	★	Increased throughput without adding more overhead

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		JOBS	REMODELING SEGMENT FOCUS				
134	Davitt Design Build – West Kingston, R.I. Matt Davitt – davittdesignbuild.com	\$8,089,500 –	\$8,089,500 Full-service remodeler	–	★	–	Increased business from overall marketing
135	BACK Construction, Inc. – Lexington, Ky. Kyle Whalen – backconstruction.com	\$7,981,728 1,285	\$8,019,771 Full-service remodeler	–	★	★	Overall higher volume of leads for new business
136	CDS Contractors – Orlando, Fla. Steve Murphy – cdscontractors.com	\$7,975,000 715	\$7,975,000 Full-service remodeler	★	★	★	Higher demand for bigger projects
137	Durante Home Exteriors – Irondale, Ala. Jason Durante – godurante.com	\$7,883,725 598	\$7,883,725 Exterior/replacement contractor	★	★	–	Increased business from overall marketing
138	Re-Bath & 5 Day Kitchens – Phoenix, Ariz. Kurt Kittleson – rebathandkitchens.com	\$7,836,424 749	\$7,836,424 Kitchen & bath specialist	★	–	–	Increased business from overall marketing
139	Quillen Bros. Inc. – Bryan, Ohio Robert Quillen – quillenbrosinc.com	\$7,731,202 1,088	\$7,731,202 Exterior/replacement contractor	–	★	–	Increased business from overall marketing
140	Dave Fox Remodeling, Inc. – Columbus, Ohio Gary Demos – davefox.com	\$7,700,000 124	\$7,700,000 Design/build remodeler	★	★	★	Overall higher volume of leads for new business
141	The Homestar Group – Loganville, Ga. Jeremy York – homestargroup.net	\$7,539,642 673	\$7,539,642 Full-service remodeler	–	★	–	Increased throughput without adding more overhead
142	Jones & Associates – Lubbock, Texas Jeff Jones – thejonesboys.com	\$7,449,300 658	\$7,449,300 Exterior/replacement contractor	–	★	–	Overall higher volume of leads for new business
143	Aspen Exteriors, Inc. – Ramsey, Minn. Joseph Jelinek – aspenexteriors.com	\$7,404,069 599	\$7,404,069 Insurance restoration specialist	–	★	–	Eliminating B and C players
144	Accurate Construction – Torrance, Calif. Curt Negrinelli – accurateconstruction.com	\$7,343,687 643	\$7,343,687 Insurance restoration specialist	–	★	–	Increased business from overall marketing
145	Landis Architects/Builders – Washington, D.C. Chris Landis – landisconstruction.com	\$7,305,624 65	\$7,305,624 Design/build remodeler	–	★	★	Increased sales training and effectiveness
146	T&S Roofing Systems, Inc. – Miami, Fla. Louis Toledo – tsroofingsystems.com	\$7,201,924 590	\$7,201,924 Exterior/replacement contractor	–	★	–	Overall higher volume of leads for new business
147	RSU Contractors – Murfreesboro, Tenn. Mark Williams – rsucontractors.com	\$7,059,378 588	\$7,059,378 Full-service remodeler	★	★	★	Higher demand for bigger projects
148	Carolina Home Remodeling LLC – Charlotte, N.C. Robert Anderson – carolinahomeremodeling.com	\$7,035,891 767	\$7,035,891 Exterior/replacement contractor	–	★	–	Overall higher volume of leads for new business
149	Dexter Builders – Dexter, Mich. Jeff Brown – DexterBuilders.com	\$7,034,933 785	\$7,034,933 Design/build remodeler	★	★	★	Overall higher volume of leads for new business
150	Peoria Siding & Window Company – Washington, Ill. Stephen Jackson – peoriasiding.com	\$6,965,009 914	\$6,965,009 Exterior/replacement contractor	★	★	★	Higher demand for bigger projects
151	Brexton Construction, LLC – Columbus, Ohio Timothy Galvin – brextonllc.com	\$6,891,885 25	\$7,606,775 Design/build remodeler	–	★	–	Overall higher volume of leads for new business
152	Aquaguard Waterproofing – Beltsville, Md. Todd Watkins – aquaguardwaterproofing.com	\$6,880,473 860	\$6,880,473 Basement repair	–	★	★	Higher demand for bigger projects
153	CALbath & Kitchen – Santa Ana, Calif. Daniel Liechty – calbath.com	\$6,864,356 1,610	\$6,864,356 Kitchen & bath specialist	★	★	★	Overall higher volume of leads for new business
154	Joe Hall Roofing Inc. – Arlington, Texas Brett Hall – joehallroofing.com	\$6,852,297 6,852,297	\$6,852,297 Exterior/replacement contractor	★	★	–	Overall higher volume of leads for new business
155	Glodney Construction Co. Inc. – Bell Canyon, Calif. Dustin Glodney – glodneyconstruction.com	\$6,734,983 16	\$6,734,983 Full-service remodeler	–	★	–	Increased business from overall marketing
156	Eco Friendly Remodeling – Tustin, Calif. Donald Schmidt – myecofriendly.com	\$6,721,155 464	\$6,721,155 Full-service remodeler	★	★	★	Overall higher volume of leads for new business
157	Closet America – Lanham, Md. Skip LaBella – closetamerica.com	\$6,684,632 1,393	\$6,709,096 Design/build remodeler	★	–	★	Higher demand for bigger projects
158	James Barton Design-Build LLC – Apple Valley, Minn. James Madsen – jbdb.biz	\$6,665,731 75	\$6,665,731 Design/build remodeler	★	★	★	Increased business from Internet marketing
159	Clarke Contractors Inc. – West Chester, Ohio Matthew Clarke – clarkecontractors.com	\$6,557,255 842	\$6,557,255 Full-service remodeler	★	★	–	Eliminating unprofitable products or services
160	Remodeling Consultants, Inc. – Mamaroneck, N.Y. Richard Zaccaria – remodeling-consultants.com	\$6,554,244 49	\$6,554,244 Design/build remodeler	★	★	–	Higher demand for bigger projects
161	The Kaz Companies, Inc. – West Seneca, N.Y. Rick Kazmierczak – kazcompanies.com	\$6,486,037 884	\$5,964,137 Full-service remodeler	★	★	★	Overall higher volume of leads for new business
162	SpringHouse Window & Door – Spring House, Pa. Richard Owens – GoSpringHouse.com	\$6,466,927 597	\$6,466,927 Window and door replacement only	★	–	–	Mining existing customer base
163	Restore 1 Inc. – Scottsdale, Ariz. Jack Hanks – restore247franchise.com	\$6,417,332 500	\$6,417,332 Insurance restoration specialist	–	★	★	Overall higher volume of leads for new business
164	Schmidt Siding & Window, Co. – Mankato, Minn. Dale Brenke – schmidtankato.com	\$6,406,832 2,000	\$6,406,832 Exterior/replacement contractor	★	★	–	Mining existing customer base
165	Joe Percario General Contractors, LLC – Roselle, N.J. Joe Percario – percario.com	\$6,350,000 325	\$6,350,000 Exterior/replacement contractor	–	★	–	Increased business from overall marketing
166	Paragon Remodeling, Inc. – Vienna, Va. Ahmed Mady – paragonremodeling.com	\$6,327,741 310	\$9,700,000 Full-service remodeler	★	–	★	Overall higher volume of leads for new business
167	American WeatherTechs, LLC – West Chester, Ohio Corey Cover – americanweathertechs.com	\$6,302,037 654	\$6,302,037 Exterior/replacement contractor	★	★	–	Mining existing customer base
168	Todd Whittaker Drywall, Inc. – Peoria, Ariz. Todd Whittaker – twdaz.com	\$6,227,047 285	\$6,609,048 Full-service remodeler	★	★	–	Higher demand for bigger projects

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		JOBS	REMODELING SEGMENT FOCUS				
169	Home Town Restyling – Hiawatha, Iowa Wayne Winn – hometownrestyling.com	\$6,198,518 639	\$6,813,854 Exterior/replacement contractor	★	★	★	Increased throughput without adding more overhead
170	Braymiller Builders – Hamburg, N.Y. David Braymiller – braymillerbuilders.com	\$6,184,256 1,056	\$6,184,256 Exterior/replacement contractor	★	★	★	Increased business from overall marketing
171	Premier Restoration Inc. – McDonough, Ga. Kevin Swank – premierrestoration.com	\$6,166,747 425	\$6,166,747 Insurance restoration specialist	–	★	–	Increased business from overall marketing
172	North Georgia Replacement Windows, Inc. – Roswell, Ga. Ted Kirk – ngwindows.com	\$6,028,030 1,121	\$6,028,030 Exterior/replacement contractor	★	★	–	Increased business from overall marketing
173	BetterWay Siding and Windows – East Peoria, Ill. David Smith – betterwaysiding.com	\$5,984,371 612	\$5,984,371 Exterior/replacement contractor	★	★	★	Higher demand for bigger projects
174	Wilton Construction Services, Inc. – Midlothian, Va. Richard Griffin – wiltonconstruction.com	\$5,978,027 850	\$5,978,027 Insurance restoration specialist	★	★	–	Increased business from overall marketing
175	CG&S Design-Build – Austin, Texas C. Guerrero – cgsdb.com	\$5,967,121 65	\$5,568,668 Design/build remodeler	–	★	★	Overall higher volume of leads for new business
176	Burnett Windows & Siding – Tulsa, Okla. Scott Burnett – burnettinc.com	\$5,928,742 589	\$5,928,742 Exterior/replacement contractor	★	★	–	Increased sales training and effectiveness
177	Kirkplan Kitchens – Sarasota, Fla. Ian Gallie – kirkplankitchens.com	\$5,851,798 260	\$5,851,798 Kitchen & bath specialist	★	–	–	Adding a new or expanded service area
178	Home ReBuilders – Atlanta, Ga. William Bartlett – homerebuilders.com	\$5,807,326 33	\$5,807,326 Design/build remodeler	★	★	★	Overall higher volume of leads for new business
179	Direct Home Energy Solutions – Anaheim, Calif. Michael Lumary – directgogreen.com	\$5,700,872 375	\$5,700,872 Exterior/replacement contractor	–	–	–	Adding a new or expanded service area
180	Miller Custom Exteriors – Fredericksburg, Ohio Lorin Miller – millercustomexteriors.com	\$5,688,171 628	\$5,688,171 Exterior/replacement contractor	–	★	–	Higher demand for bigger projects
181	Yankee Home Improvement – Northampton, Mass. Gerard Ronan – yankeehomeimprovement.com	\$5,611,630 575	\$5,811,630 Exterior/replacement contractor	–	★	★	Overall higher volume of leads for new business
182	Chermak Construction, Inc. – Edmonds, Wash. Howard Chermak – chermak.com	\$5,593,926 391	\$5,593,926 Full-service remodeler	★	★	★	Higher demand for bigger projects
183	Magee Construction Company – Cedar Falls, Iowa Wayne Magee – mageeconstruction.com	\$5,586,832 773	\$5,586,832 Design/build remodeler	–	★	★	Increased business from overall marketing
184	Kitchen Designs By Ken Kelly, Inc. – Williston Park, N.Y. Kenneth Kelly – kitchendesigns.com	\$5,544,687 102	\$5,544,687 Kitchen & bath specialist	★	★	★	Increased business from overall marketing
185	Budget Exteriors, Inc. – Bloomington, Minn. Kenneth Thompson – budgetexteriors.com	\$5,516,668 1,058	\$5,516,668 Full-service remodeler	★	–	–	Increased business from overall marketing
186	Frey Construction & Home Improvement, LLC Prairie du Sac, Wis. – Scott Frey – freyconstruction.com	\$5,477,285 682	\$5,477,285 Full-service remodeler	★	★	–	Increased sales training and effectiveness
187	Modern Remodeling, Inc. – Manassas, Va. Jonathan Ballard – modernremodelinginc.com	\$5,444,371 227	\$5,444,371 Exterior/replacement contractor	★	–	–	Higher demand for bigger projects
188	Midwest Construction & Supply, Inc. – Mason City, Iowa Kalliope Eaton – mwcinc.com	\$5,426,122 563	\$5,426,122 Exterior/replacement contractor	★	★	–	Higher demand for bigger projects
189	So Cal Contractors and Remodeling, Inc. – Orange, Calif. Adrian Nunez – socialcontractorsandremodeling.com	\$5,410,694 410	\$5,410,694 Full-service remodeler	★	–	★	Overall higher volume of leads for new business
190	McClurg Design Build Remodel Repair – Marcellus, N.Y. Brian Ciota – mcclurgteam.com	\$5,362,602 618	\$5,362,602 Design/build remodeler	★	★	★	Increased throughput without adding more overhead
191	Latala Homes Inc. – Campbell, Calif. Paul Latala – latalahomes.com	\$5,350,000 90	\$7,840,000 Full-service remodeler	–	–	–	Better opportunity to hold or increase pricing
192	Carolina Windows & Doors, Inc. – Greenville, N.C. Jeff Bailey – cwdnc.com	\$5,338,240 710	\$5,338,240 Exterior/replacement contractor	★	–	★	Overall higher volume of leads for new business
193	Agape Construction Company – Kirkwood, Mo. Kevin O'Brien – AgapeConstruction.com	\$5,336,318 109	\$5,879,813 Design/build remodeler	★	★	–	Incorporating use of REVIT into our design dept.
194	Neal's Design Remodel – Cincinnati, Ohio Alan Hendy – neals.com	\$5,335,313 106	\$5,335,313 Design/build remodeler	★	★	★	Overall higher volume of leads for new business
195	Pizzo Contracting – Toms River, N.J. William Rankin – bycarls.com	\$5,300,000 250	\$18,000,000 Exterior/replacement contractor	★	★	★	Adding a new or expanded service area
196	The Remodeling Company – Beverly, Mass. Gary Maffie – theremodelingco.com	\$5,298,439 81	\$5,298,439 Full-service remodeler	–	★	★	Better opportunity to hold or increase pricing
197	Larson Siding and Windows – Rochester, Minn. Timothy Mayer – larsonsidingandwindows.com	\$5,286,995 828	\$5,286,995 Exterior/replacement contractor	★	–	★	Increased sales training and effectiveness
198	Bartels-Missey Inc. – Arnold, Mo. Douglas Bartels – bartelsmissey.com	\$5,280,855 5	\$5,280,855 Full-service remodeler	–	★	–	Increased business from overall marketing
199	Re-Bath of Houston – Houston, Texas Elena Moore – rebathofhouston.com	\$5,219,642 383	\$5,219,642 Bathroom Specialist	–	★	–	Increased business from overall marketing
200	K & P Enterprises, Inc. – Knoxville, Tenn. Patricia Capezza – HomeDepotRefacing.com	\$5,197,644 453	\$5,197,644 Kitchen cabinet refacing	–	★	–	Increased sales training and effectiveness
201	CARNEMARK design + build – Bethesda, Md. Jonas Carnemark – carnemark.com	\$5,194,770 16	\$5,194,770 Design/build remodeler	–	★	★	Mining existing customer base
202	Platt Builders Inc. – Grotton, Mass. Walter Platt – plattbuilders.com	\$5,178,182 58	\$5,178,182 Full-service remodeler	–	★	★	Overall higher volume of leads for new business
203	Husker Siding Windows and Roofing – Elkhorn, Neb. Matt Cradick – Huskerhammer.com	\$5,116,268 530	\$5,116,268 Exterior/replacement contractor	★	★	–	Increased sales training and effectiveness

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		JOBS	REMODELING SEGMENT FOCUS				
204	DWR Construction – Spring, Texas Mike Arnett – dwrconstruction.com	\$5,090,994 156	\$5,090,994 Full-service remodeler	★	★	–	Increased business from overall marketing
205	Hardy Window Company – Anaheim, Calif. Chance Hardy – hardywindows.com	\$5,053,000 3,080	\$19,436,000 Exterior/replacement contractor	★	–	★	Higher demand for bigger projects
206	Vinyl Window Broker, Inc. – Tustin, Calif. Lundun Morgan – vinylwindowbroker.com	\$5,037,228 493	\$5,037,228 Exterior/replacement contractor	–	★	–	Overall higher volume of leads for new business
207	Tennessee Foundation Services – Arrington, Tenn. Scott Walter – tfsrepair.com	\$5,016,115 983	\$5,016,115 Foundation services	–	★	–	Increased business from Internet marketing
208	Harvey Remodeling, LLC – Shrewsbury, Mass. Neil Harvey – HarveyRemodeling.com	\$5,000,614 134	\$5,000,614 Full-service remodeler	★	★	★	Overall higher volume of leads for new business
209	Maclaren Kitchen & Bath – West Chester, Pa. Andrew Maclaren – maclarenfab.com	\$5,000,000 –	\$5,000,000 Kitchen & bath specialist	★	★	–	Overall higher volume of leads for new business
210	Synergy Builders, Inc. – West Chicago, Ill. John Habermeier – synergyhomeremodel.com	\$4,972,940 85	\$4,972,940 Design/build remodeler	★	★	★	Increased business from Internet marketing
211	Rock & Tait Exteriors – Chippewa Falls, Wis. Kane Rockow – rockandtait.com	\$4,963,880 890	\$4,963,880 Exterior/replacement contractor	★	★	–	Higher demand for bigger projects
212	Creative Home Technologies, LLC – Kaukauna, Wis. Robert Beaster – creativehometech.com	\$4,888,623 762	\$4,888,623 Exterior/replacement contractor	★	★	★	Increased business from overall marketing
213	Chapman Windows & Doors – West Chester, Pa. Mark Chapman – chapmanwindowsdoors.com	\$4,868,921 876	\$4,954,016 Exterior/replacement contractor	★	★	★	Increased business from Internet marketing
214	Five Star Restoration – Gold River, Calif. Brenda Gallion – fivestarrestoration.com	\$4,859,506 701	\$4,859,506 Insurance restoration specialist	–	★	★	Adding a new or expanded service area
215	Hurst Design Build Remodel – Middleburg Hts., Ohio Daniel Hurst – hurstremodel.com	\$4,844,143 66	\$4,925,682 Design/build remodeler	–	★	★	Overall higher volume of leads for new business
216	Rescom Exteriors, Inc. – Auburn, Mass. Scott Merrell – iwantnewwindows.com	\$4,839,841 595	\$4,839,841 Exterior/replacement contractor	–	–	–	Increased business from overall marketing
217	Castle Building & Remodeling – Minneapolis, Minn. Loren Schirber – castlebri.com	\$4,832,561 260	\$4,832,561 Design/build remodeler	★	★	★	Mining existing customer base
218	Craftsmen Home Improvements, Inc. – Dayton, Ohio Kevin McCloskey – craftsmenhome.com	\$4,811,815 520	\$4,811,815 Full-service remodeler	★	★	★	Increased business from Internet marketing
219	Woodbridge Builders – Kenilworth, N.J. Bill Kaczynski – woodbridgebuilders.com	\$4,792,439 55	\$4,792,439 Full-service remodeler	★	★	★	Overall higher volume of leads for new business
220	Tri-State Renovations, Inc. – Columbus, Ohio Preston Ford	\$4,782,885 19	\$4,782,885 Full-service remodeler	–	★	–	Overall higher volume of leads for new business
221	Fick Bros Roofing & Exterior Remodeling Co. – Baltimore, Md. J. Fick – www.fickbros.com	\$4,779,170 305	\$4,779,170 Exterior/replacement contractor	–	★	–	Increased throughput without adding more overhead
222	Pond Roofing Company, Inc. – Fairfax, Virginia Patrick Readyhough – www.pondroofing.com	\$4,769,133 930	\$4,769,133 Exterior/replacement contractor	–	★	–	Better opportunity to hold or increase pricing
223	ABC Seamless of Omaha and Central, NE – Omaha, Neb. Ted Franssen – abcofnebraska.com	\$4,756,389 581	\$4,756,389 Exterior/replacement contractor	★	–	–	Increased sales training and effectiveness
224	Ulrich, Inc. – Ridgewood, N.J. Rob Elfers – ulrichinc.com	\$4,718,107 74	\$5,573,043 Design/build remodeler	★	★	★	Increased throughput without adding more overhead
225	Case Design/Remodeling of San Jose, CA – San Jose, Calif. James Kabel – casesanjose.com	\$4,717,883 437	\$4,717,883 Full-service remodeler	–	★	★	Higher demand for bigger projects
226	Bowles Construction, Inc. – Augusta, Ga. Ralph Bowles – bowlesconstruction.com	\$4,635,519 346	\$4,635,519 Insurance restoration specialist	–	–	★	Increased business from overall marketing
227	Armorvue Window and Door – Boca Raton, Fla. Toby Tokes – armorvue.com	\$4,629,327 432	\$4,629,327 Exterior/replacement contractor	★	–	–	Increased sales training and effectiveness
228	HWC Home Works Corporation – Grand Rapids, Mich. David VanHouten – hwchomeworks.com	\$4,597,992 702	\$4,597,992 Full-service remodeler	★	★	★	Adding a new or expanded service area
229	Brindisi Builders – Marlton, N.J. Michael Brindisi – brindisibuilders.com	\$4,589,882 96	\$4,589,882 Full-service remodeler	★	★	★	Higher demand for bigger projects
230	Adams & Beasley, Inc. – Carlisle, Mass. Eric Adams – adamsbeasley.com	\$4,589,578 4	\$5,526,077 Design/build remodeler	–	★	★	Overall higher volume of leads for new business
231	House Works, LLC – Madison, Miss. Jeff Salmons – houseworksco.com	\$4,567,770 410	\$4,620,480 Insurance restoration specialist	–	★	★	Adding a new high-demand product or service
232	Capizzi Home Improvement – Cotuit, Mass. Thomas Capizzi – capizzihome.com	\$4,563,409 281	\$4,563,409 Full-service remodeler	–	★	–	Increased business from overall marketing
233	ReBath Northeast – Forty Fort, Pa. Richard Rome – rebathnortheast.com	\$4,473,808 735	\$4,473,808 Bathroom specialist	★	★	–	Overall higher volume of leads for new business
234	Feinmann, Inc. – Lexington, Mass. Peter Feinmann – feinmann.com	\$4,451,788 64	\$4,451,788 Design/build remodeler	★	★	★	Overall higher volume of leads for new business
235	Harth Builders – Spring House, Pa. Gregory Harth – harthbuilders.com	\$4,424,084 78	\$4,424,084 Design/build remodeler	–	★	★	Overall higher volume of leads for new business
236	S.E.A. Construction, Inc. – San Mateo, Calif. Steven Albert – seaconstruction.com	\$4,399,541 18	\$4,399,541 Design/build remodeler	–	★	★	Increased business from Internet marketing
237	Rebath of Michigan – Troy, Mich. Cynthia Oslund – rebathit.com	\$4,386,729 877	\$4,386,729 Kitchen & bath specialist	★	★	★	Higher demand for bigger projects
238	Mukwonago Remodeling, LLC – Mukwonago, Wis. Robert Riemer – mukwonagoremodeling.com	\$4,380,028 179	\$4,507,578 Full-service remodeler	★	★	★	Increased sales training and effectiveness

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		JOBS	REMODELING SEGMENT FOCUS				
239	Decksapes of Virginia, LLC – Catharpin, Va. Josh Desilets – decksapesofva.com	\$4,350,706 126	\$4,350,706 Exterior/replacement contractor	★	★	–	Overall higher volume of leads for new business
240	Allied Remodeling of Central Maryland Corp. – Towson, Md. Dean D'Eugenio – alliedremodeling.com	\$4,350,000 576	\$4,350,000 Exterior/replacement contractor	–	★	–	Adding a new or expanded service area
241	Custom Contracting, Inc. – Arlington, Mass. William Farnsworth – custom-contracting.com	\$4,347,779 204	\$4,347,779 Design/build remodeler	–	★	★	Higher demand for bigger projects
242	AAA Window Siding Doors – Lincoln, Ill. Larry Adams – tripleasiding.com	\$4,336,905 920	\$4,336,905 Exterior/replacement contractor	★	★	–	Increased business from Internet marketing
243	Paul Davis Restoration & Remodeling of Greater Palm Springs Palm Desert, Calif. – Scott Johnson – pdpalmssprings.com	\$4,336,637 339	\$4,336,637 Insurance restoration specialist	★	–	–	Increased business from overall marketing
244	Idaho Bath Solutions, LLC dba/ Re-Bath & 5 Day Kitchens Meridian, Idaho – Spencer Shaw – rebathidaho.com	\$4,335,997 437	\$4,335,997 Kitchen & bath specialist	★	★	–	Increased business from Internet marketing
245	Father & Son Construction Co. – Troy, Mich. Mat Vivona – father-son-const.com	\$4,283,703 536	\$4,283,703 Full-service remodeler	–	★	–	Higher demand for bigger projects
246	The Board Store Home Improvements, Inc. – La Crosse, Wis. Miles Wilkins – theboardstoreonline.com	\$4,274,613 763	\$4,987,682 Exterior/replacement contractor	★	★	–	Adding a new or expanded service area
247	Best Window & Door Company – Johnstown, Pa. Barry Ritko – mybestwindow.com	\$4,272,915 972	\$4,555,917 Design/build remodeler	★	★	–	Overall higher volume of leads for new business
248	L.J. Stone, Inc. – Muncie, Ind. L. Stone – ljstone.com	\$4,268,107 448	\$4,268,107 Exterior/replacement contractor	★	★	–	Eliminating B and C players
249	Hoffman Contracting, LLC – New Canaan, Conn. Eddie Barbosa – hoffmancontractingct.com	\$4,255,000 17	\$4,255,000 Design/build remodeler	–	★	–	Overall higher volume of leads for new business
250	Benco Construction – Bohemia, N.Y. Patrick Bentivegna – benco-construction.com	\$4,250,000 22	\$4,250,000 Design/build remodeler	–	–	–	Increased business from overall marketing
251	New York Sash – Whitesboro, N.Y. Scot Hayes – newyorksash.com	\$4,229,778 752	\$4,229,778 Exterior/replacement contractor	★	★	–	Increased business from overall marketing
252	Sunshine Contracting – Woodbridge, Va. Ryan Sabo – SunshineContractingCorp.com	\$4,200,000 419	\$4,200,000 Exterior/replacement contractor	–	–	–	Increased business from overall marketing
253	American Home Remodeling, Inc. – Corona, Calif. James Darling – goahr.com	\$4,155,650 754	\$4,155,650 Exterior/replacement contractor	★	–	★	Higher demand for bigger projects
254	Sermat Construction Services, Inc. – Richmond, Va. Jim Haskell – sermatconstruction.com	\$4,137,702 461	\$4,137,702 Insurance restoration specialist	★	★	★	Increased sales training and effectiveness
255	Foster Remodeling Solutions, Inc. – Lorton, Va. David Foster – fosterremodeling.com	\$4,125,033 128	\$4,125,033 Design/build remodeler	★	★	★	Increased throughput without adding more overhead
256	Battres Construction – Santa Ana , Calif. Israel Battres – battresconstruction.com	\$4,102,361 87	\$4,102,361 Full-service remodeler	–	★	★	–
257	D'Ambra Construction Co. – Huntington Beach, Calif. Dennis D'Ambra – additionbuilders.com	\$4,100,550 26	\$39,750,750 Design/build remodeler	★	★	–	Overall higher volume of leads for new business
258	Homeworks Construction, Inc. – Honolulu, Hawaii Marshall Hickox – homeworkshawaii.com	\$4,097,971 22	\$7,247,000 Design/build remodeler	–	★	★	Overall higher volume of leads for new business
259	Blackdog Design/Build/Remodel – Salem, N.H. Dave Bryan – blackdogbuilders.com	\$4,087,963 49	\$4,087,963 Design/build remodeler	★	★	★	Increased business from overall marketing
260	The Kingston Group – Nashville, Tenn. Ricky Scott – buildkg.com	\$4,036,531 75	\$4,036,531 Full-service remodeler	–	★	★	Better opportunity to hold or increase pricing
261	American Home – Knoxville, Tenn. Mark Sims – homeproguy.com	\$4,023,738 630	\$4,023,738 Full-service remodeler	–	★	–	Increased business from overall marketing
262	Cramer Siding & Window Company – Champaign, Ill. Stephen Jackson – crammersiding.com	\$4,000,748 713	\$4,000,748 Exterior/replacement contractor	★	★	★	Increased business from Internet marketing
263	Tri-State Creations – Conshohocken, Pa. Josh Schneider – tristatecreations.com	\$3,956,445 356	\$3,956,445 Full-service remodeler	–	–	–	Increased business from overall marketing
264	John J. Chando Jr., Inc. – Normandy Beach, N.J. John Chando – jjcinc.com	\$3,950,000 35	\$5,650,000 Design/build remodeler	–	–	★	Increased throughput without adding more overhead
265	Kitchen Kraft – Columbus, Ohio Jim Deen – kitchenkraftinc.com	\$3,949,791 155	\$3,949,791 Kitchen & bath specialist	★	★	★	Better opportunity to hold or increase pricing
266	Jerry Harris Remodeling – Chesapeake, Va. Gerald Harris – jerryharrisremodeling.com	\$3,938,991 280	\$3,938,991 Full-service remodeler	★	★	★	Fixing inefficiencies
267	KM Builders, Inc. – San Antonio, Texas Keith Moehle – kmbuilders1.com	\$3,932,896 135	\$3,932,896 Design/build remodeler	★	★	★	Increased throughput without adding more overhead
268	Custom Design & Construction – El Segundo, Calif. Bill Simone – VisitCustomDesign.com	\$3,879,565 29	\$3,879,565 Design/build remodeler	★	★	★	Increased business from overall marketing
269	Innovative Elements, Inc. – Halethorpe, Md. Jason Zabec – innovative-elements.com	\$3,850,000 592	\$3,850,000 Full-service remodeler	–	★	★	Adding a new high-demand product or service
270	Kentuckiana ReBath – Louisville, Ky. David Duke – kyrebath.com	\$3,800,209 506	\$3,800,209 Kitchen & bath specialist	★	★	★	Adding a new or expanded service area
271	Behr Construction Co. – La Canada, Calif. Kurt Knechtel – behrconstruction.com	\$3,798,339 30	\$3,798,339 Full-service remodeler	–	★	★	Overall higher volume of leads for new business
272	MOSAIC Group [Architects and Remodelers] – Atlanta, Ga. William Fadul – mosaicgroupatlanta.com	\$3,786,344 30	\$3,786,344 Design/build remodeler	★	★	★	Increased business from overall marketing
273	Suburban Construction – Davenport, Iowa Brian Girskis – suburbanconstruction.com	\$3,783,131 1,013	\$3,783,131 Exterior/replacement contractor	★	★	★	Better opportunity to hold or increase pricing

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		JOBS	REMODELING SEGMENT FOCUS				
274	American Kitchen & Bath, Inc. – San Jose, Calif. Johans Wartenbergh – amerikitchenandbath.com	\$3,760,000 212	\$3,760,000 Design/build remodeler	★	★	–	Higher demand for bigger projects
275	Teakwood Builders, Inc. – Saratoga Springs, N.Y. James Sasko – teakwoodbuilders.com	\$3,740,991 43	\$3,794,403 Design/build remodeler	–	★	–	Better opportunity to hold or increase pricing
276	Jancewicz & Son – Bellows Falls, Vt. Jayson Dunbar – RoofsPlus.com	\$3,704,314 171	\$3,704,314 Exterior/replacement contractor	–	★	–	Overall higher volume of leads for new business
277	Smith, Thomas & Smith, Inc. – Bethesda, Md. Thomas Brown – smiththomasandsmith.com	\$3,666,584 470	\$3,666,584 Full-service remodeler	–	★	★	Overall higher volume of leads for new business
278	ART Design Build – Bethesda, Md. Michael Johnson – artdesignbuild.com	\$3,659,331 28	\$3,659,331 Design/build remodeler	★	★	★	Overall higher volume of leads for new business
279	Nuss Construction Company, Inc. – Marlton, N.J. Robert Carp – nussconstruction.com	\$3,659,055 120	\$4,323,601 Full-service remodeler	–	★	★	Increased business from overall marketing
280	Siedlecki Construction Co., Inc. – Jersey City, N.J. Bogdan Siedlecki – siedleckiconstruction.com	\$3,645,476 –	\$3,645,476 Full-service remodeler	–	–	–	Increased business from Internet marketing
281	G.M. Roth Design Remodeling, Inc. – Nashua, N.H. Gerald Roth – gmroth.com	\$3,632,000 –	\$3,632,000 Design/build remodeler	★	★	★	Increased sales training and effectiveness
282	VMJR Companies, LLC – Glens Falls, N.Y. Victor Macri – vmjrcompanies.com	\$3,629,281 22	\$7,001,303 Full-service remodeler	–	★	★	Higher demand for bigger projects
283	Advanced Improvements LLC – Mystic, Conn. David Preka – advancedimprovementsllc.com	\$3,623,308 191	\$4,389,729 Design/build remodeler	★	★	★	Increased business from overall marketing
284	ReBath of Arkansas – Little Rock, Ark. Adam Priest – rebathar.com	\$3,617,155 327	\$3,617,155 Kitchen & bath specialist	★	★	–	Adding a new high-demand product or service
285	New Outlooks Construction Group, Inc. – Robbinsville, N.J. Jon Vogel – newoutlooks.com	\$3,616,247 456	\$3,616,247 Design/build remodeler	★	★	★	Increased business from Internet marketing
286	Istuetta Roofing – Miami, Fla. Jose Istuetta – istuettaroofting.com	\$3,607,338 362	\$3,607,338 Exterior/replacement contractor	★	★	–	Adding a new high-demand product or service
287	Mr. Contractor, Inc. – Philadelphia, Pa. Ken Spector – mrcontractor.com	\$3,584,860 733	\$3,698,321 Full-service remodeler	–	★	★	Higher demand for bigger projects
288	US Home Exteriors – Burlington, N.C. Douglas Massey – ushomeexteriors.com	\$3,583,744 686	\$3,583,744 Exterior/replacement contractor	–	★	★	Increased throughput without adding more overhead
289	Merrick Design and Build Inc. – Kensington, Md. David Merrick – remodelwithmerrick.com	\$3,582,179 192	\$3,582,179 Full-service remodeler	★	★	★	Eliminating unprofitable products or services
290	Eagle Home Improvement – East Alton, Ill. Dennis Jones – eaglewindowsandsiding.com	\$3,542,452 –	\$3,542,452 Exterior/replacement contractor	–	★	–	Increased business from Internet marketing

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		JOBS	REMODELING SEGMENT FOCUS				
291	Murray Lampert Design, Build, Remodel – San Diego, Calif. Gregg Cantor – murraylampert.com	\$3,531,292 –	\$3,531,292 Design/build remodeler	–	★	–	Increased business from Internet marketing
292	Great Lakes Window & Siding Co. – Apple Valley, Minn. Dan Brouillet – glwsc.com	\$3,511,389 405	\$3,511,389 Exterior/replacement contractor	–	★	–	Increased business from Internet marketing
293	The Porch Company – Nashville, Tenn. Nancy Moore – porchco.com	\$3,474,340 60	\$3,474,340 Design/build remodeler	★	★	–	Increased business from Internet marketing
294	Glickman Design Build – North Potomac, Md. Russ Glickman – GlickmanDesignBuild.com	\$3,465,523 21	\$3,465,523 Design/build remodeler	–	★	★	Increased business from overall marketing
295	Cipriani Remodeling Solutions – Woodbury, N.J. Joseph Cipriani – CiprianiRemodelingSolutions.com	\$3,442,509.76 100	\$3,442,509.76 Full-service remodeler	★	★	★	Increased business from Internet marketing
296	The Wiese Company – Sherborn, Mass. Ray Wiese – wiese.com	\$3,401,587 27	\$3,401,587 Design/build remodeler	–	★	★	Increased sales training and effectiveness
297	Chris Donatelli Builders – San Jose, Calif. Chris Donatelli – dcbuild.com	\$3,378,374 156	\$3,378,374 Design/build remodeler	–	★	–	Increased business from Internet marketing
298	Inde Studio – Victor, N.Y. Jeff Morrell – theindestudio.com	\$3,367,931 87	\$3,332,338 Full-service remodeler	★	★	–	Increased throughput without adding more overhead
299	Dover Home Remodelers, Inc. – North Olmsted, Ohio James Orr – doverremodeling.com	\$3,360,671 150	\$3,379,538 Design/build remodeler	★	★	★	Overall higher volume of leads for new business
300	Majors Home Improvement – Milton, Fla. Michael Majors – majorshomeimprovement.com	\$3,328,763 488	\$3,328,763 Exterior/replacement contractor	★	–	–	Adding a new high-demand product or service
301	All Seasons Construction, Inc. – Wichita, Kan. Jeffrey Hund – allseasonsconstruction.com	\$3,312,297 354	\$3,312,297 Full-service remodeler	★	★	–	Increased business from overall marketing
302	Happe & Sons Construction, Inc. – Evansville, Ind. Jeffrey Happe – happeandsons.com	\$3,287,848 588	\$3,287,848 Full-service remodeler	–	★	–	Higher demand for bigger projects
303	Trailboss Solutions – Anchorage, Alaska Scott Allen – trailboss-solutions.com	\$3,275,552 76	\$3,275,552 Full-service remodeler	★	★	–	Eliminating unprofitable products or services
304	Creative Interior Solutions, LLC – Las Vegas, Nev. Richard Knudson – CreativeInteriorSolutions.us	\$3,259,652 202	\$3,259,652 Full-service remodeler	★	★	★	Increased throughput without adding more overhead
305	Silent Rivers – Clive, Iowa Chaden Halfhill – silentrivers.com	\$3,240,249 37	\$3,240,249 Design/build remodeler	–	★	★	Increased sales training and effectiveness
306	Thorson Restoration and Construction, LLC. – Bridgewater, Mass. Eric Thorson – thorsonrestoration.com	\$3,235,406 94	\$4,142,030 Full-service remodeler	–	★	–	Increased business from Internet marketing
307	KBF Design Gallery – Altamonte Springs, Fla. Keith Vellequette – kbfdesigngallery.com	\$3,223,549 132	\$3,630,245 Full-service remodeler	★	★	–	Better opportunity to hold or increase pricing
308	Re-Bath of Austin – Austin, Texas Joshua Agrelius – rebathofaustin.com	\$3,218,000 192	\$3,218,000 Kitchen & bath specialist	★	★	–	Increased sales training and effectiveness
309	Taitco Inc. / Tait Roofing Inc. – Moorestown, N.J. Laurence Tait – taitroofing.com	\$3,205,060 1,170	\$3,205,060 Full-service remodeler	★	★	★	Mining existing customer base
310	Kitchen and Bath, Etc. – Chagrin Falls, Ohio Emeil Soryal – kitchenandbathetc.com	\$3,181,190 148	\$3,181,190 Full-service remodeler	★	★	–	Overall higher volume of leads for new business
311	Design Group Three, Inc. – Milwaukee, Wis. Robert Prindiville – designgroupthree.com	\$3,177,512 29	\$3,310,116 Design/build remodeler	–	★	–	Increased business from Internet marketing
312	Associates in Building & Design, Ltd – Fort Collins, Colo. Bob Peterson – abd-ltd.com	\$3,159,405 31	\$3,272,186 Design/build remodeler	★	★	★	Higher demand for bigger projects
313	RI Kitchen & Bath, Inc. – Warwick, R.I. Steven St Onge – rikb.com	\$3,126,145 64	\$3,432,635 Kitchen & bath specialist	★	★	★	Higher demand for bigger projects
314	Leading Renovations, Inc. – Stockton, Calif. Dave Bouffard – leadingrenovations.com	\$3,124,113 218	\$3,124,113 Bathroom specialist	–	★	–	Creating more ways to save our clients money
315	ReTouch Design-Build-Renovate – Overland Park, Kan. Lance McCarthy – retouchco.com	\$3,108,000 177	\$3,108,000 Design/build remodeler	★	★	★	Increased throughput without adding more overhead
316	Trinity Builders & Design, Inc. – Reseda, Calif. Asaf Tzipori – trinitybuildersanddesign.com	\$3,100,025 34	\$3,357,134 Design/build remodeler	–	★	–	Higher demand for bigger projects
317	Delta Disaster Services of Denver – Arvada, Colo. Michael Mastous – trydelta.com	\$3,099,547 648	\$4,584,757 Insurance restoration specialist	–	★	–	Higher demand for bigger projects
318	Disaster Response – McCall, Idaho Beau Value – disasteridaho.com	\$3,098,400 108	\$3,098,400 Insurance restoration specialist	★	★	–	Eliminating B and C players
319	Mr Build, Inc. – Bradenton, Fla. Richard Dunn – mrbuildinc.com	\$3,094,520 344	\$3,094,520 Full-service remodeler	★	★	–	Better opportunity to hold or increase pricing
320	Integrity Home Solutions – Saint Peters, Mo. William Deluiliis – askintegrity.com	\$3,078,208 498	\$3,078,208 Full-service remodeler	–	★	–	Mining existing customer base
321	Father and Son Builders, Inc. – Philadelphia, Pa. T. Matyjaszek – fatherandsonbuilders.com	\$3,062,279 328	\$3,062,279 Full-service remodeler	★	★	–	Overall higher volume of leads for new business
322	DreamMaker Bath and Kitchen – Ann Arbor, Mich. Lee Willwerth – dm-remodel.com	\$3,049,351 123	\$3,073,005 Kitchen & bath specialist	★	★	★	Increased business from overall marketing
323	LeafGuard of Indiana – Indianapolis, Ind. John Chambers – leafguardofindiana.com	\$3,048,394 583	\$3,048,394 Exterior/replacement contractor	–	–	–	Overall higher volume of leads for new business
324	Elite Remodeling – Frisco, Texas John Todd – elitehomeremodeling.com	\$3,040,200 72	\$3,040,200 Full-service remodeler	★	★	★	Overall higher volume of leads for new business
325	Bella Brothers Construction, Inc. – Bensalem, Pa. Thomas Denicolo – bellabrothers.com	\$3,021,676 140	\$3,021,676 Full-service remodeler	★	★	★	Higher demand for bigger projects

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		JOBS	REMODELING SEGMENT FOCUS				
326	Gruver Cooley – Leesburg, Va. Chip Gruver – gruvercooley.com	\$3,000,000 15	\$4,500,000 Full-service remodeler	–	★	★	Increased throughput without adding more overhead
327	Advantage Contracting – Wayne, N.J. Richard Graniere – advantagecontracting.com	\$3,000,000 58	\$3,000,000 Full-service remodeler	★	★	–	Increased throughput without adding more overhead
328	Alco Products, Inc. – Bethesda, Md. Zachary Kreisman – alcoproductsinc.com	\$2,998,197 350	\$2,998,197 Exterior/replacement contractor	–	★	–	Overall higher volume of leads for new business
329	Pacific Builders – Sacramento, Calif. Frederic Degen – pacificbuilders.com	\$2,977,555 284	\$2,977,555 Exterior/replacement contractor	★	★	★	Higher demand for bigger projects
330	Buresh Home Solutions, Inc. – Clive, Iowa Brian Buresh – bureshhomesolutions.com	\$2,977,233 375	\$2,977,238 Exterior/replacement contractor	–	–	★	Eliminating unprofitable products or services
331	Freyenhagen Construction – Billings, Mont. Jeremy Freyenhagen – freyenhagenconstruction.com	\$2,967,300 38	\$2,967,300 Design/build remodeler	★	★	–	Eliminating unprofitable products or services
332	Remodeling Concepts, LLC – Feasterville, Pa. David Martin – remodelingconcepts.net	\$2,961,942 220	\$2,961,942 Design/build remodeler	★	★	★	Eliminating unprofitable products or services
333	Acra Construction, LLC – Green Valley, Ariz. Kimberley Reynolds – gotoaz.net	\$2,958,823 431	\$2,982,257 Full-service remodeler	★	–	★	Overall higher volume of leads for new business
334	Skyline Restoration, Inc. – Blue Island, Ill. Douglas Burton – skylinedki.com	\$2,937,611 472	\$2,937,611 Insurance restoration specialist	–	★	–	Overall higher volume of leads for new business
335	S & S Renovators, Inc. – New Iberia, La. Charles Sanders	\$2,937,038 359	\$2,937,038 Insurance restoration specialist	–	★	–	Better opportunity to hold or increase pricing
336	USPRO/United Services – Mahomet, Ill. Jody Wesley – usproservices.com	\$2,935,970 346	\$2,935,970 Insurance restoration specialist	–	★	★	Increased business from overall marketing
337	Rain Gutter Specialties – South Jordan, Utah Tim Brown – utahgutter.com	\$2,927,362 1,400	\$2,927,362 Exterior/replacement contractor	–	★	–	Higher demand for bigger projects
338	Virtus Family of Companies – Woodstock, Ga. John Gwaltney – nehemiah.com	\$2,925,251 109	\$2,925,251 Full-service remodeler	–	★	–	Eliminating B and C players
339	Booher Remodeling Company – Brownsburg, Ind. Rob Booher – booherbuilding.com	\$2,903,102 159	\$2,903,102 Full-service remodeler	–	★	–	Better opportunity to hold or increase pricing
340	A.B.E. Doors & Windows – Allentown, Pa. Jim Lett	\$2,893,973 1,041	\$3,440,169 Exterior/replacement contractor	★	★	–	Better opportunity to hold or increase pricing
341	JM Construction, Inc. – Wentzville, Mo. James Merkel – jmkitchenandbath.com	\$2,893,382 183	\$2,893,382 Full-service remodeler	★	★	★	Higher demand for bigger projects
342	Budd Severino Advanced Home Exteriors, Inc. – Daytona Beach, Fla. Budd Severino – bsaha.com	\$2,891,834 1,846	\$2,891,834 Exterior/replacement contractor	★	★	–	Increased throughput without adding more overhead
343	Dale's Remodeling, Inc. – Salem, Ore. Dale Vanlydegraf – dalesremodeling.com	\$2,870,589 94	\$2,870,589 Design/build remodeler	★	★	★	Increased business from overall marketing
344	Just Right Cleaning and Construction – Moses Lake, Wash. Ben Justesen – jrconline.com	\$2,867,526 271	\$2,867,526 Insurance restoration specialist	–	★	–	Adding a new or expanded service area
345	Murphy Bros. Designers & Remodelers – Minneapolis, Minn. John Murphy – mbros.com	\$2,866,569 72	\$2,866,569 Full-service remodeler	★	★	★	Adding a new or expanded service area
346	HomeSpec BasementFix – Ypsilanti, Mich. Craig Ceccarelli – basementfix.com	\$2,844,723 1,749	\$2,844,723 Exterior/replacement contractor	–	–	–	Increased sales training and effectiveness
347	JB&D Siding & Window Company – Galesburg, Ill. Steve Jackson – jbsiding.com	\$2,830,803 462	\$3,010,069 Exterior/replacement contractor	★	★	★	Increased business from Internet marketing
348	Two Storey Building – Bolton, Mass. Douglas Storey – twostoreybuilding.com	\$2,825,770 20	\$2,825,770 Design/build remodeler	–	★	★	Overall higher volume of leads for new business
349	Finished Basements Plus – Wixom, Mich. Stephen Iverson – finishedbasementsplus.com	\$2,797,710 64	\$2,847,709 Design/build remodeler	★	★	★	Increased throughput without adding more overhead
350	Hatfield Builders & Remodelers – Plano, Texas Chad Hatfield – hbdallas.com	\$2,780,134 25	\$3,216,765 Design/build remodeler	★	★	★	Better opportunity to hold or increase pricing
351	Cuvee Kitchen Designs, Inc. – Glenshaw, Pa. Ida McConnell	\$2,767,941 52	\$2,767,941 Kitchen & bath specialist	★	★	★	Higher demand for bigger projects
352	Kopke Remodeling & Design – Sterling Heights, Mich. David Kopke – kopkehome.com	\$2,759,345 198	\$2,759,345 Full-service remodeler	★	★	–	Higher demand for bigger projects
353	Doors-N-More, Inc. – Quincy, Ill. Steven Heming – doorsnmore.net	\$2,752,339 1,252	\$4,111,832 Exterior/replacement contractor	★	★	–	Increased business from overall marketing
354	Hogan Design & Construction – Geneva, Ill. Brian Hogan – hogandesignandconstruction.com	\$2,737,365 76	\$2,737,365 Design/build remodeler	–	★	–	Higher demand for bigger projects
355	Olson & Jones Construction, Inc. – Portland, Ore. Greg Olson – olsonandjones.com	\$2,703,173 50	\$2,703,173 Full-service remodeler	–	★	★	Overall higher volume of leads for new business
356	Custom Development of California – North Highlands, Calif. David Brotman – cdofcal.com	\$2,697,837 297	\$2,697,837 Full-service remodeler	–	★	★	Adding a new high-demand product or service
357	Classic Homeworks – Denver, Colo. Kelli Cost – classichomeworks.com	\$2,690,611 21	\$2,690,611 Design/build remodeler	★	★	–	Increased throughput without adding more overhead
358	VGC NYC, Inc. – New York, N.Y. Edward Varricchio – vgcny.com	\$2,685,088 3	\$2,685,088 Full-service remodeler	–	–	–	Overall higher volume of leads for new business
359	Decks Unique – Commack, N.Y. Louis Pagnutti – decksunique.com	\$2,675,000 195	\$2,675,000 Exterior/replacement contractor	–	★	–	Overall higher volume of leads for new business
360	ABC Seamless of Cheyenne – Cheyenne, Wyo. Randy Terfehr – abccheyenne.com	\$2,675,000 535	\$2,675,000 Exterior/replacement contractor	★	–	–	Overall higher volume of leads for new business

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		JOBS	REMODELING SEGMENT FOCUS				
361	Amazing Siding & Windows – Grapevine, Texas Chris Warrington – amazingexteriors.com	\$2,658,564 255	\$2,658,564 Exterior/replacement contractor	–	–	–	–
362	Harrison Construction – Marietta, Ohio Daniel Harrison – harrisonconstruction.com	\$2,654,084 484	\$2,654,084 Full-service remodeler	★	★	★	Increased throughput without adding more overhead
363	KRT Construction, Inc. – Omaha, Neb. Kent Therkelsen – krtconstruction.com	\$2,634,159 76	\$4,305,510 Design/build remodeler	★	–	–	Better opportunity to hold or increase pricing
364	MGD Design/Build Co. – Kensington, Md. Michael Dent – mgddesignbuild.com	\$2,621,470 22	\$2,621,470 Design/build remodeler	★	★	★	Overall higher volume of leads for new business
365	Hopkins & Porter Construction, Inc. – Potomac, Md. Guy Semmes – hopkinsandporter.com	\$2,616,505 18	\$2,765,646 Full-service remodeler	–	★	★	Adding a new or expanded service area
366	Greymark Construction Company – Houston, Texas Leslie King – greymarkconstruction.com	\$2,609,265 23	\$2,609,265 Design/build remodeler	–	★	★	Overall higher volume of leads for new business
367	Approved Contractor, Inc. – Tarzana, Calif. Jared Green – approvedcontractorinc.com	\$2,605,615 395	\$2,605,615 Exterior/replacement contractor	–	★	★	Increased business from Internet marketing
368	AAA Home Improvements, Inc. – Lakewood, Colo. Toby Hertel – aaahomeimprovements.com	\$2,600,000 61	\$2,600,000 Design/build remodeler	–	★	★	Overall higher volume of leads for new business
369	Mihalko's General Contracting, Inc. – Johnstown, Pa. Louis Mihalko – mihalkoscontracting.com	\$2,552,154 289	\$6,669,719 Insurance restoration & full-service remodeler	★	★	–	Overall higher volume of leads for new business
370	Platinum Remodeling – Minneapolis, Minn. Josh Shonkwiler – platinumremodeling.com	\$2,510,000 168	\$2,510,000 Design/build remodeler	–	★	★	Higher demand for bigger projects
371	John H. Allen Construction Company, Inc. – Jackson, Tenn. John Allen – johnhallen.com	\$2,503,840 600	\$2,503,840 Full-service remodeler	★	★	★	Increased business from Internet marketing
372	1st Choice Home Improvements, Inc. – Pensacola, Fla. Scott McCartney – 1stchoicehomeimprovements.com	\$2,497,686 237	\$2,497,686 Full-service remodeler	★	–	–	Overall higher volume of leads for new business
373	JMC Home Remodeling Specialists – Parsippany, N.J. John MacDougall – jmchomeremodeling.com	\$2,495,073 80	\$2,495,073 Full-service remodeler	★	★	–	Increased throughput without adding more overhead
374	Classic Home Improvements – San Diego, Calif. John Crocker – choosechi.com	\$2,490,162 154	\$2,490,162 Full-service remodeler	–	★	–	Increased sales training and effectiveness
375	OC Remodelers, Inc. – Orange, Calif. Dennis Branch – ocrebath.com	\$2,486,106 218	\$2,486,106 bath remodeling only	★	★	★	Better opportunity to hold or increase pricing
376	Innovative Home Concepts, Inc. – Crystal Lake, Ill. Rhett Wilborn – InnovativeHomeConcepts.com	\$2,481,726 164	\$2,481,726 Exterior/replacement contractor	★	★	–	Overall higher volume of leads for new business
377	MAW Chicago, LLC – Palatine, Ill. Scott Sevon – mawchicago.com	\$2,456,364 12	\$3,906,364 Design/build remodeler	–	★	★	Increased business from Internet marketing
378	IDM Builders – Liberty Hill, Texas David Morgan – idmbuilders.com	\$2,434,700 31	\$3,475,020 Full-service remodeler	–	★	–	Increased throughput without adding more overhead
379	Weather-Tek Aluminum Corp. – Dunellen, N.J. Charles Ponti – weatherteknj.com	\$2,425,000 250	\$2,425,000 Full-service remodeler	★	–	★	Adding a new high-demand product or service
380	Peacock and Company, Inc. – South Bend, Ind. Scott Peacock – peacockandco.com	\$2,414,789 97	\$2,414,789 Full-service remodeler	★	★	–	Overall higher volume of leads for new business
381	All Aspects Waterproofing – Savage, Md. William Caputo – allaspectswaterproofing.com	\$2,413,353 412	\$2,428,747 Waterproofing/Structural/Foundation	–	★	–	Better opportunity to hold or increase pricing
382	Acton Construction – Campbell, Calif. Stanley Acton – actonconstruction.com	\$2,407,147 12	\$2,407,147 Design/build remodeler	–	★	★	Increased business from Internet marketing
383	McBride Construction, Inc. – Petoskey, Mich. David McBride – mcbrideconstructioninc.com	\$2,401,393 52	\$2,781,710 Design/build remodeler	–	★	★	Higher demand for bigger projects
384	Schroeder Design/Build, Inc. – Fairfax, Va. Andrew Schroeder – schroederdesignbuild.com	\$2,394,155 41	\$2,695,878 Design/build remodeler	–	★	★	Better opportunity to hold or increase pricing
385	Federalist Builders, LLC – Washington, D.C. Ari Fingereth – federalistbuilders.com	\$2,376,022 40	\$2,376,022 Full-service remodeler	–	★	–	Higher demand for bigger projects
386	Zephyr Thomas Home Improvement Co. – Lancaster, Pa. Coy Thomas – zephyrthomas.com	\$2,364,537 327	\$2,364,537 Full-service remodeler	★	★	–	Overall higher volume of leads for new business
387	Iron River Construction – Chaska, Minn. Tracy Dahlin – ironriverco.com	\$2,350,000 135	\$2,350,000 Full-service remodeler	–	★	–	Better opportunity to hold or increase pricing
388	Vekton Corp. – Penfield, N.Y. Thomas Dustman – vekton.com	\$2,338,239 248	\$2,338,239 Exterior/replacement contractor	★	★	★	Increased business from Internet marketing
389	AGILE Remodelers, Inc. – Tustin, Calif. Eric Collins – agileremodelers.com	\$2,321,382 94	\$2,321,382 Exterior/replacement contractor	–	★	–	Increased business from overall marketing
390	Living Improvements – Stafford, Texas Roland Younger – living-improvements.com	\$2,295,442 110	\$2,295,442 Full-service remodeler	–	★	★	Better opportunity to hold or increase pricing
391	Master Remodelers, Inc. – Pittsburgh, Pa. Regis McQuaide – masterremodelersinc.com	\$2,295,000 27	\$2,295,000 Full-service remodeler	–	–	–	–
392	Clark Renovations, Inc. – Bethel Park, Pa. Steven Clark – clarkremodeling.com	\$2,283,364 81	\$2,283,364 Full-service remodeler	★	★	–	Overall higher volume of leads for new business
393	AC Ernst Building Corp. – Oviedo, Fla. Andrew Ernst – acernst.com	\$2,268,797 296	\$2,268,797 Full-service remodeler	–	★	★	Higher demand for bigger projects
394	Schmidt Exteriors, Inc. – Batavia, Ill. Michael Schmidt – schmidtexteriors.com	\$2,266,121 161	\$2,266,121 Exterior/replacement contractor	–	★	–	Increased business from Internet marketing
395	Newday Development, Inc. – Sherman Oaks, Calif. Louis Krokover – newdaydevelopment.com	\$2,235,750 30	\$2,235,750 Full-service remodeler	–	★	–	Higher demand for bigger projects

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		JOBS	REMODELING SEGMENT FOCUS				
396	American Quality Exteriors – Bethany, Okla. Donald Wilson – americanqualityexteriors.com	\$2,223,233 282	\$2,223,233 Exterior/replacement contractor	★	–	–	Adding a new or expanded service area
397	Schorr Construction, Inc. – Verona, Wis. Randy Schorr – schorrconstruction.com	\$2,216,796 115	\$2,216,796 Design/build remodeler	–	★	★	Increased throughput without adding more overhead
398	Janacek Remodeling – Rogers, Ark. Tim Janacek – JanacekConstruction.com	\$2,209,237 128	\$2,209,237 Design/build remodeler	–	★	★	Overall higher volume of leads for new business
399	Save Energy Company – Petaluma, Calif. John Gorman – saveenergyco.com	\$2,200,881 –	\$2,403,678 Windows and doors	★	★	★	Adding a new high-demand product or service
400	Evo Design Center – Huntington Station, N.Y. Perry Reinstein – evoconstruction.com	\$2,200,344 56	\$4,237,696 Full-service remodeler	★	★	★	Higher demand for bigger projects
401	Slavin Construction – Elmira, N.Y. Joe Slavin – SlavinConstruction.com	\$2,198,455 265	\$2,198,455 Full-service remodeler	★	★	★	Higher demand for bigger projects
402	C&R Remodeling – Salem, Ore. Doug Lethin – RemodelSalem.com	\$2,192,343 70	\$2,884,611 Design/build remodeler	★	★	★	Overall higher volume of leads for new business
403	Blue River Cabinetry Kitchen & Bath – Bakersfield, Calif. Annette Mercado – brckitchenbath.com	\$2,174,977 73	\$2,174,977 Kitchen & bath specialist	★	★	★	Increased throughput without adding more overhead
404	Strobel Design Build – St. Petersburg, Fla. Don Strobel – strobeldesignbuild.com	\$2,168,198 28	\$2,201,104 Design/build remodeler	★	★	★	Higher demand for bigger projects
405	J. Schwartz, LLC – Malvern, Pa. Joe Schwartz – jschwartzconstruction.com	\$2,165,315 12	\$2,165,315 Full-service remodeler	–	★	★	Overall higher volume of leads for new business
406	All-Weather Window, Doors & Siding, Inc. – Mission, Kan. Doug Bennett – allweatherkc.com	\$2,164,225 1,497	\$2,164,225 Exterior/replacement contractor	★	★	★	Increased throughput without adding more overhead
407	3 Generations Improvements, Inc. – Folsom, Calif. Jeremy Owens – 3ghomeimprovements.com	\$2,154,000 91	\$2,154,000 Exterior/replacement contractor	–	–	–	Better opportunity to hold or increase pricing
408	Amiano & Son Construction, LLC – Tabernacle, N.J. Louis Amiano – amianoandson.com	\$2,134,750 21	\$2,145,250 Design/build remodeler	★	★	★	Higher demand for bigger projects
409	Strite design + remodel – Boise, Idaho Robert Mundy – stritedr.com	\$2,131,652 62	\$2,131,652 Design/build remodeler	–	★	★	Overall higher volume of leads for new business
410	Reel Construction, Inc. – Sparks, Nev. Dennis Caviglia – reelconstructioncompany.com	\$2,116,404 151	\$2,116,404 Insurance restoration specialist	–	★	–	Overall higher volume of leads for new business
411	RFMC Construction, Inc. & The Patio Kings – Fresno, Calif. Rick Musto – rfmcinc.com	\$2,115,077 56	\$2,115,077 Full-service remodeler	★	–	–	–
412	Wadden Construction – Herndon, Va. Robert Wadden – waddenconstruction.com	\$2,112,123 120	\$2,112,123 Insurance restoration specialist	–	★	–	Increased business from Internet marketing
413	A1 Construction & Designs, Inc. – Los Angeles, Calif. Ron Friedman – A1constructiondesigns.com	\$2,100,000 20	\$3,200,000 Full-service remodeler	★	–	–	Better opportunity to hold or increase pricing
414	Wood Wise Design & Remodeling – Raleigh, N.C. Hank Wall – woodwisedesign.com	\$2,090,925 14	\$2,090,925 Design/build remodeler	★	★	★	Increased business from overall marketing
415	Stephen C. Gidley, Inc. – Darien, Conn. Stephen Gidley – scgabc.com	\$2,080,256 150	\$2,080,256 Full-service remodeler	–	★	★	Better opportunity to hold or increase pricing
416	The Sullivan Company, Inc. – Newton, Mass. Paul Sullivan – thesullivanco.net	\$2,069,685 139	\$2,104,994 Full-service remodeler	–	★	★	Adding a new or expanded service area
417	MARK IV Builders, Inc. – Cabin John, Md. Mark Scott – markivbuilders.com	\$2,067,707 12	\$2,067,707 Design/build remodeler	–	★	★	Higher demand for bigger projects
418	Monarch Siding & Windows, Inc. – Papillion, Neb. Tom Galgerud – monarchsiding.com	\$2,058,181 219	\$2,058,181 Exterior/replacement contractor	★	★	★	Eliminating unprofitable products or services
419	Lenz Contractors, Inc. – San Antonio, Texas John Lenz – lenzcontractors.com	\$2,050,000 34	\$8,200,000 Design/build remodeler	★	★	–	Overall higher volume of leads for new business
420	Kliethermes Homes & Remodeling, Inc. – Columbia, Mo. Cale Kliethermes – kliethermes.com	\$2,027,848 76	\$3,731,286 Design/build remodeler	–	★	★	Increased throughput without adding more overhead
421	Dream Design Builders – San Diego, Calif. Jay Riordan – dreamdesignbuilders.com	\$2,024,191 24	\$3,027,274 Design/build remodeler	★	★	★	Source and hire quality individuals.
422	Bath Creations – Vandalia, Ohio Craig Peterson – mybathcreations.com	\$2,020,232 268	\$2,020,232 Kitchen & bath specialist	★	★	★	Adding a new or expanded service area
423	The Cleary Company – Columbus, Ohio George Cleary – clearycompany.com	\$2,012,560 35	\$2,032,371 Design/build remodeler	★	★	★	Higher demand for bigger projects
424	Greenway Renovations & Custom Homes – Dallas, Texas Joshua Varnado – greenwaycustomhomes.com	\$2,000,000 15	\$3,000,000 Full-service remodeler	–	★	★	Overall higher volume of leads for new business
425	Carlson Homes Construction, LLC – Scottsdale, Ariz. Gary Carlson – carlsonhomesscottsdale.com	\$1,989,097 14	\$1,989,097 Full-service remodeler	–	–	–	Increased throughput without adding more overhead
426	Distinctive Remodeling Solutions, Inc. – Roswell, Ga. Mark Buelow – distinctiveremodeling.net	\$1,974,382 21	\$1,974,382 Design/build remodeler	★	★	★	Increased business from overall marketing
427	Key Exteriors – Fort Wayne, Ind. Bill Kesterkey – keyexteriors.com	\$1,965,222.66 359	\$2,008,201 Exterior/replacement contractor	★	–	–	Increased business from overall marketing
428	RisherMartin Fine Homes – Austin, Texas Chris Risher – rishermartin.com	\$1,944,325 7	\$2,763,699 Full-service remodeler	–	★	★	Improve customer service
429	Premier Builders and Remodeling, Inc. – Williamstown, N.J. Scott Cooper – pbrbuilders.com	\$1,930,102 46	\$1,930,102 Design/build remodeler	–	★	★	Overall higher volume of leads for new business
430	Burgin Construction, Inc. – Santa Ana, Calif. Brad Burgin – burginco.com	\$1,930,000 22	\$1,930,000 Design/build remodeler	–	★	★	Better opportunity to hold or increase pricing

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		JOBS	REMODELING SEGMENT FOCUS				
431	Canyonside Enterprises, Inc. dba/ ABC Seamless Siding – Jerome, Idaho Rick Featherston – abcseamlesswinfalls.com	\$1,916,862 815	\$1,916,862 Exterior/replacement contractor	★	★	★	Higher demand for bigger projects
432	The Experts in Room Additions & Remodeling, Inc. – Clearwater, Fla. Robert Elder – theexpertstampabay.com	\$1,908,011 108	\$1,908,011 Full-service remodeler	★	★	★	Higher demand for bigger projects
433	McLusky Showcase Kitchens & Baths – New Wilmington, Pa. James McLusky – lookatmykitchen.com	\$1,901,450 120	\$1,901,450 Kitchen & bath specialist	–	–	–	–
434	Jabs Construction, Inc. – Dumfries, Va. Timothy Jabs – jabsinc.com	\$1,896,465 321	\$1,897,365 Design/build remodeler	★	–	–	Higher demand for bigger projects
435	Sundecks, Inc. – Manassas Park, Va. Dennis Baker – sundecksinc.com	\$1,895,168 84	\$1,895,168 Design/build remodeler	–	★	–	Better opportunity to hold or increase pricing
436	Five Star Improvements, Inc. – Rochester, N.Y. Jason Pignagrande – fivestarimprovements.com	\$1,883,845 109	\$1,883,845 Exterior/replacement contractor	★	★	★	Increased business from overall marketing
437	Ronald J Frazee Designer & Builder, Inc. – Indianapolis, Ind. Ronald Frazee – rjfdb.com	\$1,881,012 23	\$1,894,746 Design/build remodeler	–	★	★	Better opportunity to hold or increase pricing
438	Badger Contracting, Inc. – Owings Mills, Md. Barry Flaks – badgercontracting.net	\$1,870,000 145	\$1,870,000 Exterior/replacement contractor	–	★	–	Overall higher volume of leads for new business
439	Splash Kitchens & Baths, LLC – LaGrange, Ga. E. Winslow – splashkitchens.com	\$1,863,008 41	\$1,863,008 Kitchen & bath specialist	★	★	★	Increased throughput without adding more overhead
440	The Shower Shop, LLC – Rowlett, Texas Joey Gates – dfwshower.com	\$1,857,226 225	\$1,857,226 Kitchen & bath specialist	★	★	★	Adding a new high-demand product or service
441	Colorado Sunroom and Window Distributors – Denver, Colo. Thomas Thompson – coloradoclassicsunrooms.com	\$1,853,243 43	\$1,853,243 Design/build remodeler	★	★	★	Increased business from overall marketing
442	Fischer Construction, Inc. – Los Angeles, Calif. Joel Fischer – fcinc.la	\$1,829,667 14	\$4,830,639 Full-service remodeler	–	–	–	Overall higher volume of leads for new business
443	DreamMaker Bath & Kitchen – Springfield, Ill. Curt Trampe – dreammakerspringfield.com	\$1,818,890 80	\$1,819,771 Kitchen & bath specialist	★	★	★	Mining existing customer base
444	Excel Interior Concepts & Construction – Lemoyne, Pa. Jim Mirando – excelremodeling.com	\$1,816,962 73	\$1,816,962 Design/build remodeler	★	★	★	Increased throughput without adding more overhead
445	Owl Remodeling – Charlotte, N.C. Jesse Garrett – owlroofing.com	\$1,804,935 165	\$1,804,935 Exterior replacement & bath remodeling	–	★	–	Eliminating B and C players
446	Total Home Construction Corp. – Plainview, N.Y. Paul Panagiotidis – totalhomeconstruction.com	\$1,801,483 200	\$1,801,483 Full-service remodeler	★	★	–	Increased business from Internet marketing
447	Direct Build – Alpharetta, Ga. Robert Hames – direct-build.net	\$1,800,314 87	\$1,800,314 Design/build remodeler	★	★	–	Increased business from Internet marketing
448	Custom Concepts Construction, Inc. – Montgomery Village, Md. Daniel Harper – MDSidingPro.com	\$1,800,000 56	\$1,800,000 Exterior/replacement contractor	–	★	★	Eliminating unprofitable products or services
449	Cabinet Genies, Inc. – Cape Coral, Fla. Harry Gaubeart – cabinetgenies.com	\$1,800,000 213	\$2,400,000 Kitchen & bath specialist	★	★	–	Increased business from Internet marketing
450	InSite Builders, LLC – Bethesda, Md. Stephen Gordon – insitebuildersllc.com	\$1,791,305 22	\$1,905,992 Full-service remodeler	–	★	★	Adding a new or expanded service area
451	BH Design + Build, Inc. – Mohnton, Pa. Benjamin Horning – BHDDesignBuild.com	\$1,791,215 128	\$1,902,357 Design/build remodeler	★	★	–	Overall higher volume of leads for new business
452	McAdams Remodeling & Design, LLC – Kirkland, Wash. Dale Sahr – mcadamsremodeling.com	\$1,790,000 26	\$1,790,000 Design/build remodeler	–	★	★	Higher demand for bigger projects
453	FDR Contractors Inc – Palm City, Fla. Fred Roesemann – fdrcontractors.com	\$1,783,780 207	\$1,783,780 Full-service remodeler	★	★	–	Adding a new or expanded service area
454	PDQ Construction, Inc. – Topeka, Kan. Mike Pressgrove – pdqconstruction.biz	\$1,764,161 150	\$1,764,161 Full-service remodeler	–	★	★	Increased business from overall marketing
455	Irwin Contracting, Inc. – Hauppauge, N.Y. John Irwin – irwincontractinginc.com	\$1,760,843 61	\$21,297,110 Full-service remodeler	–	★	–	providing our strengths and expertise to new customers
456	D&B Construction Group – Wyomissing, Pa. Daniel Gring – DBConstructionGrp.com	\$1,753,544 59	\$2,348,544 Design/build remodeler	★	★	★	Increased business from overall marketing
457	Miramar Kitchen & Bath, Inc. – San Diego, Calif. Nicole Donnelly – miramarkitchenandbath.com	\$1,750,000 190	\$1,750,000 Kitchen & bath specialist	★	★	–	Overall higher volume of leads for new business
458	Accent Remodeling, Inc. – Canton, Mich. Leo Albert – accentremodeling.com	\$1,732,085 200	\$1,732,085 Design/build remodeler	★	★	–	Higher demand for bigger projects
459	Baine Contracting, Inc. – Brick, N.J. Michael Baine – bainecontracting.com	\$1,721,629 14	\$4,478,908 Full-service remodeler	★	★	–	Mining existing customer base
460	Potter Construction – Seattle, Wash. Gary Potter – PotterConstruction.com	\$1,712,544 20	\$1,712,544 Design/build remodeler	–	★	★	Increased business from Internet marketing
461	Design Build Specialists, Inc. – Novato, Calif. Mark Labourdette – design-build-specialists.com	\$1,708,721 143	\$1,708,721 Design/build remodeler	★	★	★	Higher demand for bigger projects
462	VPC Builders – Blowing Rock, N.C. Matt Vincent – VPCbuilders.com	\$1,705,000 40	\$4,270,000 Full-service remodeler	–	★	★	Higher demand for bigger projects
463	Darrell Burke Construction / Re-Bath of SW Michigan Battle Creek, Mich. – Darrell Burke – darrellburke.com	\$1,697,245 411	\$1,697,245 Full-service remodeler	★	★	★	Increased sales training and effectiveness
464	Crossroads Contracting – Londonderry, N.H. Jan Jacome – crossroadscontracting.com	\$1,689,401 42	\$1,689,401 Full-service remodeler	–	–	–	–
465	Quality Craftsmen, LLC – Marietta, Ga. Zett Quinn – quality-craftsmen.com	\$1,681,287 113	\$1,681,287 Full-service remodeler	–	–	–	–

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		JOBS	REMODELING SEGMENT FOCUS				
466	Dream Kitchens & Baths – Murrysville, Pa. Carl Przywarty – dreamkitchensbaths.com	\$1,679,000 134	\$1,679,000 Kitchen & bath specialist	★	–	–	–
467	Classic Home Improvement Products, Inc. – Anaheim Hills, Calif. Jason Lorge – chiproducts.com	\$1,670,653 2,123	\$1,670,653 Exterior/replacement contractor	★	★	–	Better opportunity to hold or increase pricing
468	Prime 1 Builders, Inc. – Venetia, Pa. Daniel Meade – prime1builders.com	\$1,661,046 25	\$2,260,882 Design/build remodeler	–	★	★	Higher demand for bigger projects
469	Cambridge Construction, LLC – West Palm Beach, Fla. Chris Bertolami – cambridgebuild.com	\$1,657,479 27	\$1,657,479 Full-service remodeler	–	–	–	Higher demand for bigger projects
470	John Erwin Remodeling, Inc. – Olympia, Wash. John Erwin – johnerwinremodeling.com	\$1,637,084 111	\$1,637,084 Full-service remodeler	–	★	★	Eliminating unprofitable products or services
471	Winston Brown Construction – Topeka, Kan. Jacob Brown – winston-brown.com	\$1,633,933 110	\$1,633,933 Design/build remodeler	★	★	★	Adding a new or expanded service area
472	Prairie Home Alliance, LLC – Washington, Ill. Stephen Jackson – prairiehomealliance.com	\$1,629,678 812	\$4,364,509 Kitchen & bath specialist	★	★	★	Increased business from Internet marketing
473	New England Design & Construction – Boston, Mass. David Supple – nedesignbuild.com	\$1,620,786 19	\$1,620,786 Design/build remodeler	–	★	★	Overall higher volume of leads for new business
474	CQC Home – Durham, N.C. Kenneth Combs – cqchome.com	\$1,608,739 240	\$1,608,739 Design/build remodeler	★	★	★	Higher demand for bigger projects
475	Morris Builders, Inc. – Rockford, Mich. Kirk Morris – morrisbuildersinc.com	\$1,598,609 66	\$1,598,609 Design/build remodeler	–	★	★	Increased sales training and effectiveness
476	Atlanta Design & Build – Marietta, Ga. H. Dale Contant – atlantadesignbuild.com	\$1,594,384 27	\$1,624,679 Design/build remodeler	–	★	★	Update and improve entire marketing portfolio
477	Upscale Remodeling Corp. – Freeville, N.Y. Stephen Nash – upscaleremodeling.com	\$1,574,924 55	\$1,631,844 Full-service remodeler	★	★	★	Eliminating unprofitable products or services
478	Nar Fine Carpentry – Carmichael, Calif. Nar Bustamante – narfinecarpentry.com	\$1,570,735 10	\$1,951,736 Design/build remodeler	★	★	★	Overall higher volume of leads for new business
479	JKC, Inc. – Flagstaff, Ariz. Jeff Knorr – jkc-inc.com	\$1,555,557 –	\$2,333,357 Full-service remodeler	–	–	–	–
480	Beahm and Son Ltd. – Evans City, Pa. Richard Beahm – beahmanson.com	\$1,544,130 110	\$1,544,130 Kitchen & bath specialist	–	–	–	–
481	Bennett Builders & Remodelers – Westlake, Ohio Terry Bennett – bennettbuilders.com	\$1,537,559 40	\$5,213,338 Design/build remodeler	★	★	★	Higher demand for bigger projects
482	Heidbreder Building Group, LLC – Vernon Hills, Ill. Glenn Heidbreder – heidbrederbuilding.com	\$1,535,658 45	\$1,535,658 Full-service remodeler	★	–	★	Better opportunity to hold or increase pricing
483	All Pro Builders, Inc. – Fullerton, Calif. Paul Paniagua – allprobuildersinc.com	\$1,517,454 103	\$1,517,454 Design/build remodeler	★	★	★	Better opportunity to hold or increase pricing
484	Lovette Construction – Birmingham, Ala. Clint Lovette – lovetteconstruction.com	\$1,502,657 50	\$1,502,657 Full-service remodeler	–	–	–	–
485	Superior Home Services, LLC – Washington, D.C. Daniel Steinkoler – superiorhomeservicesinc.com	\$1,501,058 11	\$3,585,553 Design/build remodeler	–	★	–	Overall higher volume of leads for new business
486	The Casali Companies – Danbury, Conn. James Casali – casalicompanies.com	\$1,500,000 6	\$2,000,000 Full-service remodeler	–	–	–	Eliminating B and C players
487	Griggs Building & Design Group – Midland, Mich. Daryl Griggs – griggsbuilding.com	\$1,478,550 90	\$1,478,550 Design/build remodeler	★	★	–	Overall higher volume of leads for new business
488	Rochman Design-Build – Ann Arbor, Mich. Gary Rochman – rochmandesignbuild.com	\$1,468,442 12	\$1,468,442 Design/build remodeler	★	★	★	Better opportunity to hold or increase pricing
489	Duncan's Bath & Kitchen Center – Poland, Ohio Thomas Duncan – letduncandoit.com	\$1,466,062 119	\$1,969,631 Full-service remodeler	★	★	★	Overall higher volume of leads for new business
490	Archer Cleaning & Restoration – St. Croix Falls, Wis. Richard Goulet – archerrestoration.com	\$1,438,922 247	\$1,438,922 Insurance restoration specialist	–	★	–	Overall higher volume of leads for new business
491	Carefree Home Pros – Avon, Conn. John Anglis – carefreehomepros.com	\$1,429,202 210	\$1,429,202 Full-service remodeler	–	–	★	Increased business from overall marketing
492	Kitchen & Bath Design + Construction, LLC – West Hartford, Conn. Lorey Cavanaugh – kb-dc.com	\$1,427,371 28	\$1,432,331 Design/build remodeler	★	–	–	Press coverage and web marketing via Houzz, etc.
493	Redstart Construction Inc. – Naperville, Ill. Chad Mease – redstartconstruction.com	\$1,427,278 9	\$1,527,578 Design/build remodeler	–	★	–	Increased business from overall marketing
494	DreamMaker Bath & Kitchen of Manasota – Bradenton, Fla. Ernest Gilbert – bathkitchenremodels.com	\$1,422,502.17 57	\$1,422,502.17 Design/build remodeler	★	★	★	Higher demand for bigger projects
495	Tracery Professional Builders, Inc. – Campbell, Calif. Mark Macdonald – tracerybuilders.com	\$1,410,000 5	\$1,410,000 Full-service remodeler	–	★	★	Higher demand for bigger projects
496	BathCrest – Salt Lake City, Utah Craig Peterson – bathcrest.com	\$1,408,639 176	\$4,191,443 Kitchen & bath specialist	★	★	★	Increased business from overall marketing
497	Transitions Remodeling – Farmington Hills, Mich. Barb Baker – transitionsremodeling.com	\$1,406,714 85	\$1,406,714 Full-service remodeler	★	★	★	Higher demand for bigger projects
498	Stewart Remodeling – Colorado Springs, Colo. Tom Stewart – stewartremodeling.com	\$1,404,603 140	\$1,404,603 Design/build remodeler	–	–	–	Mining existing customer base
499	Brighton Home Products – Chicago, Ill. Martin Draths – brightonhomeproducts.com	\$1,400,000 403	\$1,400,000 Full-service remodeler	★	★	–	Higher demand for bigger projects
500	Building Company Number 7 – Nashville, Tenn. Matt Millsap – buildingcompanynumber7.com	\$1,395,000 35	\$1,772,000 Full-service remodeler	–	–	–	Higher demand for bigger projects